ITEM 1. FINANCIAL STATEMENTS

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The condensed financial statements and notes for the third quarter and first nine months of 1997 are presented below with comparative 1996 financial statements.

ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES Condensed Statements of Income (In thousands, except per share amounts)

	Three Months Ended September 30 1997 1996		September 30 1997 1996	
	(unaud		(unaud	ited)
Revenue: Net sales, revenue from services and rentals	\$321,869	\$328,308	\$905,861	\$885,363
Interest, dividends and other	,	,	34,325	15,434
Total revenue	326,006		940,186	
Costs and Expenses: Costs of goods sold, services and rentals Selling, general and administrative Interest Income taxes Total costs and expenses	26,260 6,770 12,690	28,111 8,469 13,991	740,546 79,353 22,515 36,396 878,810	81,652 25,655 28,330
Net Income	. ,	\$ 23,125 ======	\$ 61,376 ======	. ,
Earnings Per Share			\$ 1.36 ======	
Dividends Per Share	\$ 0.22	\$ 0.22	\$ 0.66	\$ 0.66
Average Number of Shares Outstanding	45,135	45,293	45,227	45,298

ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES Industry Segment Data (In thousands)

Three Months Ended Nine Months Ended

	Septem	September 30		September 30	
	1997	1996	1997	1996	
	(unaud	ited)	(unaud	ited)	
Revenue:	40 .00	****			
Ocean Transportation		\$168,701	\$535,231	\$494,124	
Property Development and Managem					
Leasing	9,320	8,918	28,045	26,891	
Sales	4,080	15,299	22,671	22,585	
Food Products	132,816	139,518	352,135	354,466	
Other	684	1,393	2,104	2,731	
Total	\$326,006	\$333,829	\$940,186	\$900,797	
	=======	=======	=======	=======	
Operating Profit:(1) Ocean Transportation Property Development and Managem	\$ 24,405 nent:	\$ 20,646	\$ 81,262	\$ 64,907	
Leasing		6,032	18,772	18,217	
Sales	1,257	•	5,917	•	
Food Products	11,470	•	,	•	

	=======	=======	=======	=======
Total	\$ 43,889	\$ 48,555	\$128,079	\$111,277
Other	652	1,356	1,986	2,597

(1) Before interest expense, corporate expenses and income taxes

ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES Condensed Balance Sheets (In thousands)

	September 30 1997	December 31 1996
	(unaudited)	
ASSETS		
Current Assets: Cash and cash equivalents Accounts and notes receivable, net Inventories Real estate held for sale Deferred income taxes Prepaid expenses and other Accrued deposits to Capital Construction Fund	\$ 14,891 204,102 123,305 13,738 17,157 11,908 (11,104)	\$ 23,824 172,266 102,722 17,383 17,708 12,114 (1,656)
Total current assets	373,997	344,361
Investments	105,824	91,602
Real Estate Developments	67,109	70,144
Property, at cost Less accumulated depreciation and amortization	1,959,898 n 923,154	1,927,058 864,002
Property - net	1,036,744	1,063,056
Capital Construction Fund	148,095	178,616
Other Assets	59,520	52,843
Total	\$1,791,289 =======	\$1,800,622 =======
_		
LIABILITIES AND SHAREHOLDERS' EQUI	ГΥ	
Current Liabilities: Current portion of long-term debt Short-term commercial paper borrowings Accounts payable Other	\$ 42,159 65,500 54,506 104,911	62,000 50,496 86,352
Total current liabilities	267,076	242,930
Long-term Liabilities:		
Long-term debt Capital lease obligations Post-retirement benefit obligations Other	272,393 2,000 116,644 56,034	345,618 12,039 116,047 48,747
Total long-term liabilities	447,071	522,451
Deferred Income Taxes	360,562	350,913
Shareholders' Equity:	26 014	27 150
Capital stock Additional capital	36,914 48,817	37,150 43,377
Unrealized holding gains on securities	56,815	48,205
Retained earnings	586,931	
Cost of treasury stock	(12,897)	(13,373)
Total shareholders' equity	716,580	684,328
Total	\$1,791,289 =======	\$1,800,622 =======

ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES Condensed Statements of Cash Flows (In thousands)

Nine Months Ended

	September 30		
	1997 		
	(unaudited)		
Cash Flows from Operating Activities	\$ 103,908	\$ 90,026	
Cook Flour from Investing Activities.			
Cash Flows from Investing Activities: Capital expenditures	(22.262)	(181,137)	
	(32,202)	(101,137)	
Proceeds from disposal of property,	475	10 740	
investments and other assets	475	10,749 (8,323)	
Deposits into Capital Construction Fund	(10,000)	(8,323) 145,500	
Withdrawals from Capital Construction Fund	50,000	145,500	
Increase in investments	(2,221)	-	
Reduction in investments	1,798	1,184	
Net cash provided by (used in) investing			
activities	7,790	(32,027)	
activities		(32,021)	
Cash Flows from Financing Activities:			
Proceeds from issuances of long-term debt	34,500	43,000	
Payments of long-term debt	(119,680)	43,000 (70,762)	
Proceeds (payments) of short-term commercial	, , ,	, , ,	
paper borrowings - net	3,500	(9,500)	
Proceeds from issuances of capital stock	1,645	473	
Repurchases of capital stock	(10 721)	(1 250)	
Dividends paid	(20,721)	(29 901)	
DIVIGENCE PAID		(1,250) (29,901)	
Net cash used in financing activities	(120,631)	(67,940)	
Net Decrease in Cash and Cash Equivalents	¢ (9.022)	¢ (0.041)	
Net becrease in cash and cash Equivalents	\$ (8,933) ======	========	
Other Cash Flow Information:			
Interest paid, net of amounts capitalized	\$ 23,961	\$ 26,633	
Income taxes paid, net of refunds	11,731	17,018	
Thouse cares para, net of retaines	11,701	11,010	
Other Non-Cash Information:			
Net accrued deposits (withdrawals) to Capital			
Construction Fund	9,448	(44) 66,577	
Depreciation	67,198	66,577	
Tax-deferred property exchanges	9,589	12,325	
Increase in unrealized holding gains	8,610	2,865	
	•	•	

Financial Notes (Unaudited)

- (a) The condensed balance sheet as of September 30, 1997, the condensed statements of income and industry segment data for the three months and nine months ended September 30, 1997 and 1996, and the condensed statements of cash flows for the nine months ended September 30, 1997 and 1996 are unaudited. Because of the nature of the Company's operations, the results for interim periods are not necessarily indicative of results to be expected for the year, but in the opinion of management, all material adjustments necessary for the fair presentation of interim period results have been included in the interim financial statements.
- (b) Estimated effective annual income tax rates differ from statutory rates, primarily due to the dividends-received deductions and various tax credits.
- (c) Statement of Financial Accounting Standards No. 128, "Earnings Per Share," is effective for financial statements for both interim and annual periods ending after December 15, 1997. The Statement will not have a material impact on the Company's computation and presentation of earnings per share.
- (d) Certain amounts have been reclassified to conform with the current year presentation.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OPERATING RESULTS

Net income for the third quarter of 1997 was \$21,872,000, or \$0.48 per share. Net income for the comparable period of 1996 was \$23,125,000, or \$0.51 per share. Revenue for the third quarter of 1997 was \$326,006,000, compared with revenue of \$333,829,000 in the third guarter of 1996.

Net income for the first nine months of 1997 was \$61,376,000, or \$1.36 per share, versus \$48,086,000, or \$1.06 per share, in 1996. Results for the first nine months of 1997 included \$12,478,000, or \$0.28 per share, resulting from the favorable settlement of protracted litigation related to an insurance claim. Net income for the same period in 1996 included a special charter payment that contributed \$3,545,000, or \$0.08 per share, to income. Excluding these unusual items, nine-month 1997 net income rose about 10 percent. Revenue for the first nine months of 1997 was \$940,186,000, compared with revenue of \$900,797,000 a year earlier. Excluding the unusual items, nine-month 1997 revenue rose three percent.

FINANCIAL CONDITION AND LIQUIDITY

The Company's principal liquid resources, comprising cash and cash equivalents, receivables, sugar and coffee inventories and unused lines of credit, less accrued deposits to the Capital Construction Fund (CCF), totaled \$551.5 million at September 30, 1997, an increase of \$38.5 million from December 31, 1996. This increase was due primarily to an increase in receivables, higher sugar and coffee inventories and higher unused lines of credit, partially offset by an increase in accrued deposits to the CCF and a decrease in cash and cash equivalents. Receivables increased \$31.8 million, due primarily to an increase in government and other receivables at Matson Navigation Company, Inc. (Matson) and increased sales by California and Hawaiian Sugar Company, Inc. (C&H). Sugar and coffee inventories increased \$22.1 million, due to seasonal production at the Company's Maui sugar plantation and an increase in raw and refined sugar carried in inventory at C&H. Accrued deposits to the CCF increased \$9.4 million. The \$8.9 million decrease in cash and cash equivalents was primarily the result of debt repayments.

Working capital was \$106.9 million at September 30, 1997, an increase of \$5.5 million from the amount at the end of 1996. This increase was due primarily to increases in receivables, accounts payable, and sugar and coffee inventories, partially offset by the increase in accrued deposits to the CCF and lower cash balances.

RESULTS OF SEGMENT OPERATIONS -THIRD QUARTER 1997 COMPARED WITH THE THIRD QUARTER 1996

OCEAN TRANSPORTATION revenue of \$179.1 million for the third quarter of 1997 was six-percent higher than the 1996 third-quarter revenue. Operating profit of \$24.4 million rose 18 percent over the third quarter of 1996, primarily the result of higher revenue in the Hawaii and Guam services, and improved cargohandling productivity. Total third-quarter 1997 Hawaii container and automobile volumes were virtually unchanged from the 1996 third-quarter levels.

PROPERTY DEVELOPMENT AND MANAGEMENT - LEASING revenue of \$9.3 million for the third quarter of 1997 was five-percent higher than in the third quarter of 1996 and operating profit of \$6.1 million was one-percent higher than in the comparable period of 1996. These increases were the result of properties added to the portfolio in 1996 and early 1997 and increased rental rates, offset, in part, by the absence of income from properties that had been sold.

PROPERTY DEVELOPMENT AND MANAGEMENT - SALES revenue of \$4.1 million was significantly lower than the \$15.3 million recorded in the third quarter of 1996. Operating profit from property sales this quarter was \$1.3 million, versus \$8.7 million a year earlier. Sales in the third quarter of 1997 included an undeveloped 29-acre parcel for a county landfill expansion, one developed business lot and 13 residential properties on Maui. Sales in the third quarter of 1996 included a seven-acre parcel on Maui leased to Kmart, another smaller developed business lot and 25 residential properties.

The mix of property sales in any quarter can be diverse. These sales can include property sold under threat of condemnation, developed residential real estate, commercial properties, developable subdivision lots and undeveloped land. The sales of undeveloped land and subdivision lots generally provide greater contribution margins than sales of developed and commercial property, due to the low historical-cost basis of the Company's Hawaii land.

Consequently, property sales revenue trends and the amount of real estate available for sale are not necessarily indicators of future profitability for this segment.

FOOD PRODUCTS revenue of \$132.8 million for the third quarter of 1997 was five-percent lower than the revenue reported for the comparable period of 1996. Operating profit decreased three percent to \$11.5 million in the third quarter of 1997, from \$11.8 million in the same period in 1996. The decrease was primarily due to reduced Hawaii agribusiness results, partially offset by improved results at C&H, the Company's West Coast sugar refinery operation.

RESULTS OF SEGMENT OPERATIONS -FIRST NINE MONTHS OF 1997 COMPARED WITH THE FIRST NINE MONTHS OF 1996

OCEAN TRANSPORTATION revenue of \$535.2 million, for the first nine months of 1997, rose eight percent and operating profit of \$81.3 million rose 25 percent. However, excluding the insurance settlement, which contributed \$20.0 million on a pretax basis, and a one-time charter payment in the first quarter of 1996, which contributed \$5.6 million, nine-months operating profit for the ocean transportation segment rose just three percent. For the first nine months, Matson's total Hawaii container volume was down two percent and its total automobile volume was down three percent.

PROPERTY DEVELOPMENT AND MANAGEMENT - LEASING revenue of \$28 million, for the first nine months of 1997, was four-percent greater than the results in the comparable 1996 period. Nine-months 1997 property leasing operating profit of \$18.8 million was three-percent higher than in the nine months of 1996. This increase was due to the same reasons as the third quarter increase. The additional leased properties in the first nine months of 1997 included two office buildings in Hawaii (Honolulu, Oahu and Wailuku, Maui) and a retail center in Greeley, Colorado. The leased-property portfolio benefited from continuing high occupancy levels for Mainland properties, where 1997 year-todate occupancy rates averaged 98 percent, versus 97 percent for the same period Occupancy levels for Hawaii properties averaged 78 percent, versus 87 in 1996. percent last year. The decrease this year was due primarily to the recently acquired office buildings in Hawaii that have relatively low occupancy rates and to the continued weak economy in Hawaii. For the first nine months of 1997, the Hawaii property contributed slightly more than half of total property leasing revenue.

PROPERTY DEVELOPMENT AND MANAGEMENT - SALES revenue of \$22.7 million, for the first nine months of 1997, was virtually the same as the \$22.6 million in sales recorded in the nine months of 1996. Operating profit from property sales in the first nine months of \$5.9 million, however, was about half the \$11.9 million in 1996, due primarily to the mix of properties sold. Nine-month sales in 1997 included an undeveloped 29-acre parcel, a one-acre developed lot, an industrial warehouse in California, 40 residential and four developed business lot sales. Sales in the comparable period of 1996 included the seven-acre developed lot leased to Kmart, a developed business property, two improved business lots and 44 residential properties.

FOOD PRODUCTS revenue of \$352.1 million, for the first nine months of 1997, was one-percent lower than the revenue reported for the comparable period of 1996. For the nine months of 1997, however, operating profit of \$20.1 million was 47-percent higher than the \$13.7 million earned in the same period last year. Sugar refining results improved substantially over 1996, primarily due to lower raw sugar costs. However, Hawaii agribusiness results were considerably lower than in 1996, reflecting lower sugar production caused by adverse weather conditions and lower yields.

OTHER MATTERS

INSURANCE LITIGATION: On February 13, 1997, Matson received a cash settlement of \$33,650,000 for a contested insurance claim in connection with repairing port facilities damaged by a 1989 earthquake. As noted previously, this settlement resulted in additional net income of \$12,478,000 in the first nine months of 1997.

SUGAR QUOTA PROGRAM: On September 19, 1997, the Secretary of Agriculture established, under the Federal Agriculture Improvement and Reform (FAIR) Act and in accordance with the Harmonized Tariff Schedule (HTS), the aggregate quantity of sugars and syrups that can be imported into the United States. The maximum import quantity for fiscal year 1998 was set at 1,800,000 metric tons raw value (MTRV). Of the 1.8 million MTRV, 1.2 million MTRV is immediately available. The remaining 600,000 MTRV will be made incrementally available during the first five months of 1998 if the "stocks-to-use" ratio, as published in the 1998 World Agricultural Supply and Demand, is not greater than 15.5 percent.

TAX-DEFERRED EXCHANGES: In the first nine months of 1997, the Company sold two parcels of land for \$9,589,000. The proceeds from these sales are reflected in the Condensed Statements of Cash Flows under the caption "Other Non-Cash Information" and were reinvested in 1997 on a tax-deferred basis. In October

1997, the Company purchased a 105,000 square foot shopping center, The Village at Indian Wells, located near Palm Desert, California, for \$13 million, using the proceeds from previous tax-deferred transactions.

SHARE REPURCHASES: During the first nine months of 1997, the Company repurchased approximately 407,000 shares of its common stock, for an aggregate of \$10,722,000 (\$26.34 per share, on average).

ENVIRONMENTAL MATTERS: As with most industrial and land-development companies of its size, the Company's operations have certain risks, which could result in expenditures for environmental remediation. The Company believes that it is in compliance, in all material respects, with applicable environmental laws and regulations, and works proactively to identify potential environmental concerns. Management believes that appropriate liabilities have been accrued for environmental matters.

ECONOMIC CONDITIONS: Near-term, the economy of Hawaii continues to grow slowly on an inflation-adjusted basis. Inflation, at just under one percent, however, is considerably below the national rate. Recent economic forecasts anticipate real growth in Gross State Product of less than one percent for 1997 and of about one percent for 1998. That outlook is based on a leveling off in the rate of job losses and anticipation of a modest recovery in the job count in 1998, a one-percent improvement in forecast visitor arrivals in 1998 and an end of the cyclical construction-industry decline. One potentially positive factor for the longer-term is a set of recommendations for economic revitalization made recently by a high-level task force formed by Hawaii's governor and legislative leaders. These recommendations include proposals for far-reaching tax and regulatory changes. Although the recommendations would have to be adopted by the legislature in its 1998 term, they are supported by a broad constituency of government, business and labor leaders.

PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

The Company, from time to time, may make or may have made certain forwardlooking statements, whether orally or in writing, such as forecasts and projections of the Company's future performance or statements of management's plans and objectives. Such forward-looking statements may be contained in, among other things, Securities and Exchange Commission (SEC) filings, such as the Form 10-Q, press releases made by the Company and oral statements made by the officers of the Company. Except for historical information contained in these written or oral communications, such communications contain forwardlooking statements. These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those projected in the statements, including, but not limited to: (1) economic conditions in Hawaii and elsewhere; (2) market demand; (3) competitive factors and pricing pressures in the Company's primary markets; (4) legislative and regulatory environment at the federal, state and local levels, such as government rate regulations, government administration of the U.S. sugar program, and retention of cabotage laws; (5) dependence on raw sugar suppliers and other third-party suppliers; (6) fuel prices; (7) labor relations and (8) other risk factors described elsewhere in these communications and from time to time in the Company's filings with the SEC.

PART II. OTHER INFORMATION

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) Exhibits
 - 11. Statement re computation of per share earnings.
 - 27. Financial Data Schedule.
- (b) Reports on Form 8-K

No reports on Form 8-K were filed during the quarter.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALEXANDER & BALDWIN, INC.

(Registrant)

Date: November 12,1997

/s/ Glenn Rogers Glenn R. Rogers Executive Vice President and Chief Financial Officer

Date: November 12, 1997 /s/

/s/ Thomas A. Wellman Thomas A. Wellman Controller

EXHIBIT INDEX

- 11. Statement re computation of per share earnings.
- 27. Financial Data Schedule.

ALEXANDER & BALDWIN, INC. COMPUTATION OF EARNINGS PER SHARE FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 1997 AND 1996 (In thousands, except per share amounts)

Three Mon	ths Ended	Nine Mont	hs Ended
Septem	ber 30	Septem	ber 30
1997	1996	1997	1996

Primary Earnings Per Share				
Net income	\$ 21,872 ======		\$ 61,376 ======	
Average number of shares outstanding	,	,	45,227 ======	,
Primary earnings per share	\$ 0.48 =====	-	\$ 1.36 ======	•
Fully Diluted Earnings Per Share				
Net income	\$ 21,872 ======		\$ 61,376 ======	
Average number of shares outstanding Effect of assumed exercise of outstanding stock options	45,135	45,293	45,227	45,298
	124		121	
Average number of shares outstanding after assumed exercise of outstanding stock options	45, 259		45,348	
	======	======	======	======
Fully diluted earnings per share	\$ 0.48 ======		\$ 1.35 ======	

The schedule contains summary financial information extracted from the condensed balance sheet as of September 30, 1997 and the condensed statement of income for the nine months ended September 30, 1997 and is qualified in its entirety by reference to such financial statements.

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              SEP-30-1997
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