## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## **FORM 10-Q**

# ☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2022

OR

# □ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission file number 001-34187

to

## Matson, Inc.

(Exact name of registrant as specified in its charter)

Hawaii

(State or other jurisdiction of incorporation or organization)

1411 Sand Island Parkway Honolulu, HI

(Address of principal executive offices)

(Zip Code)

(808) 848-1211

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address, and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, without par value	MATX	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T ( $\S232.405$  of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🖾 No  $\Box$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  $\boxtimes$ Non-accelerated filer  $\square$  Accelerated filer  $\Box$ 

Smaller reporting company  $\Box$ 

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

Number of shares of common stock outstanding as of March 31, 2022: 40,541,412

Identification No.) 96819

99-0032630

(I.R.S. Employer

#### MATSON, INC. AND SUBSIDIARIES

### TABLE OF CONTENTS

		Page
Part I—F	INANCIAL INFORMATION	1
<u>Item 1.</u>	Financial Statements (Unaudited)	1
	Condensed Consolidated Statements of Income and Comprehensive Income	1
	Condensed Consolidated Balance Sheets	2
	Condensed Consolidated Statements of Cash Flows	3
	Condensed Consolidated Statements of Shareholders' Equity	4
	Notes to the Condensed Consolidated Financial Statements	5
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	14
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	19
<u>Item 4.</u>	Controls and Procedures	20
Part II—C	OTHER INFORMATION	20
<u>Item 1.</u>	Legal Proceedings	20
Item 1A.	Risk Factors	20
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	21
Item 3.	Defaults Upon Senior Securities	21
<u>Item 4.</u>	Mine Safety Disclosures	21
<u>Item 5.</u>	Other Information	21
<u>Item 6.</u>	Exhibits	22
	Signatures	23

#### PART I. FINANCIAL INFORMATION

### **ITEM 1. FINANCIAL STATEMENTS**

#### MATSON, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Income and Comprehensive Income (Unaudited)

	Three Mon Marcl			
(In millions, except per share amounts)		2022		2021
Operating Revenue:				
Ocean Transportation	\$	943.9	\$	560.5
Logistics		221.6		151.3
Total Operating Revenue	_	1,165.5	_	711.8
Costs and Expenses:				
Operating costs		(703.7)		(544.7)
Income from SSAT		34.0		9.2
Selling, general and administrative		(63.2)		(56.1)
Total Costs and Expenses		(732.9)		(591.6)
Operating Income		432.6		120.2
Interest expense		(4.8)		(7.3)
Other income (expense), net		2.0		1.4
Income before Income Taxes		429.8		114.3
Income taxes		(90.6)		(27.1)
Net Income	\$	339.2	\$	87.2
Other Comprehensive Income (Loss), Net of Income Taxes:				
Net Income	\$	339.2	\$	87.2
Other Comprehensive Income (Loss):	Ψ	007.2	Ψ	07.2
Amortization of prior service cost		(0.9)		(1.1)
Amortization of net loss (gain)		0.8		1.2
Other adjustments		0.3		(0.2)
Total Other Comprehensive Income (Loss)		0.2		(0.1)
Comprehensive Income	\$	339.4	\$	87.1
Basic Earnings Per Share	\$	8.29	\$	2.01
Diluted Earnings Per Share	\$	8.23	\$	1.99
Weighted Average Number of Shares Outstanding:				
Basic		40.9		43.4
Diluted		41.2		43.8

See Notes to Condensed Consolidated Financial Statements.

#### MATSON, INC. AND SUBSIDIARIES Condensed Consolidated Balance Sheets (Unaudited)

(In millions)	Ν	March 31, 2022				cember 31, 2021
ASSETS						
Current Assets:						
Cash and cash equivalents	\$	392.8	\$	282.4		
Accounts receivable, net of allowance for credit losses of \$11.4 million and						
\$10.1 million, respectively		371.4		343.7		
Prepaid expenses and other assets		110.6		78.4		
Total current assets		874.8		704.5		
Long-term Assets:						
Investment in SSAT		92.7		58.7		
Property and equipment, net		1,894.6		1,878.3		
Operating lease right of use assets		506.7		434.6		
Goodwill		327.8		327.8		
Intangible assets, net		178.5		181.1		
Deferred dry-docking costs, net		64.7		68.7		
Other long-term assets		37.7		39.4		
Total long-term assets		3,102.7		2,988.6		
Total Assets	\$	3,977.5	\$	3,693.1		
LIABILITIES AND SHAREHOLDERS' EQUITY Current Liabilities:						
Current portion of debt	\$	65.0	\$	65.0		
Accounts payable and accruals		301.6		308.4		
Operating lease liabilities		158.5		137.6		
Other liabilities		85.1		101.4		
Total current liabilities		610.2		612.4		
Long-term Liabilities:						
Long-term debt, net of deferred loan fees		535.7		549.7		
Long-term operating lease liabilities		359.5		307.4		
Deferred income taxes		431.1		425.2		
Other long-term liabilities		130.3		131.0		
Total long-term liabilities		1,456.6		1,413.3		
Commitments and Contingencies (see Note 13)						
Shareholders' Equity:						
Common stock		30.4		30.7		
Additional paid in capital		296.2		314.1		
Accumulated other comprehensive loss, net		(30.7)		(30.9)		
Retained earnings		1,614.8		1,353.5		
Total shareholders' equity		1,910.7		1,667.4		
Total Liabilities and Shareholders' Equity	\$	3,977.5	\$	3,693.1		

See Notes to Condensed Consolidated Financial Statements.

MATSON, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Cash Flows
(Unaudited)

ions)		Three Months Ended Ma 2022 20				
(In millions) Cash Flows From Operating Activities:		2022		2021		
Net income	\$	339.2	\$	87.2		
Reconciling adjustments:						
Depreciation and amortization		35.6		34.5		
Amortization of operating lease right of use assets		36.2		23.9		
Deferred income taxes		6.6		6.5		
Share-based compensation expense		4.7		4.8		
Income from SSAT		(34.0)		(9.2)		
Distribution from SSAT		_		10.5		
Other		(0.2)		(1.1)		
Changes in assets and liabilities:						
Accounts receivable, net		(27.7)		(7.7)		
Deferred dry-docking payments		(8.6)		(9.5)		
Deferred dry-docking amortization		6.7		6.6		
Prepaid expenses and other assets		(31.5)		(4.8)		
Accounts payable, accruals and other liabilities		(16.2)		5.6		
Operating lease liabilities		(35.4)		(22.5)		
Other long-term liabilities		(1.5)		(1.9)		
Net cash provided by operating activities		273.9		122.9		
Cash Flows From Investing Activities:						
Capitalized vessel construction expenditures		(9.4)				
Other capital expenditures		(37.4)		(38.5)		
Proceeds from disposal of property and equipment		0.4		1.4		
Cash deposits into Capital Construction Fund		(10.7)				
Withdrawals from Capital Construction Fund		10.7				
Net cash used in investing activities		(46.4)		(37.1)		
Cash Flows From Financing Activities:						
Repayments of debt		(14.4)		(14.4)		
Proceeds from revolving credit facility		(11.1)		108.1		
Repayments of revolving credit facility		_		(154.9)		
Payment of financing costs		_		(3.0)		
Dividends paid		(12.9)		(10.1)		
Repurchase of Matson common stock		(70.4)		(10.1)		
Tax withholding related to net share settlements of restricted stock units		(19.4)		(14.1)		
Net cash used in financing activities		(117.1)		(88.4)		
		(117.1)		(00.4)		
Net Increase (Decrease) in Cash, Cash Equivalents and Restricted Cash		110.4		(2.6)		
Cash, Cash Equivalents and Restricted Cash, Beginning of the Period		287.7		19.7		
Cash, Cash Equivalents and Restricted Cash, End of the Period	\$	398.1	\$	17.1		
Reconciliation of Cash, Cash Equivalents and Restricted Cash, End of the Period:						
Cash and Cash Equivalents	\$	392.8	\$	11.8		
Restricted Cash	Ψ	5.3	Ŷ	5.3		
Total Cash, Cash Equivalents and Restricted Cash, End of the Period	\$	398.1	\$	17.1		
Supplemental Cash Flow Information:	¢	4.5	¢			
Interest paid, net of capitalized interest	\$	4.5	\$	5.7		
Income tax payments and (refunds), net	\$	103.1	\$	(0.4)		
Non-cash Information:						
Capital expenditures included in accounts payable, accruals and other liabilities	\$	7.1	\$	8.8		

See Notes to Condensed Consolidated Financial Statements.

#### MATSON, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Shareholders' Equity (Unaudited)

(In millions, except per share amounts)	<u>Comm</u> Shares	ion Stock Stated Value	Additional Paid In Capital	Accumu Othe Compreh Income (	er ensive	Retained Earnings	Total
Balance at December 31, 2021	41.0	\$ 30.7	\$ 314.1	\$ (.	30.9)	\$ 1,353.5	\$ 1,667.4
Net income	—	—	—		—	339.2	339.2
Other comprehensive income (loss), net of tax	—	—	—		0.2		0.2
Share-based compensation	—	—	4.7		—		4.7
Shares issued, net of shares withheld for employee taxes	0.2	0.2	(19.5)		—		(19.3)
Shares repurchased	(0.7)	(0.5)	(3.1)		—	(65.0)	(68.6)
Dividends (\$0.30 per share)	—	—	—		—	(12.9)	(12.9)
Balance at March 31, 2022	40.5	\$ 30.4	\$ 296.2	\$ (.	30.7)	\$ 1,614.8	\$ 1,910.7
	Comm	on Stock	Additional	Accumu Othe			
(In millions, except per share amounts)		Stated	Paid In	Othe Compreh	r ensive	Retained Farnings	Total
(In millions, except per share amounts) Balance at December 31, 2020	Commo Shares 43.2			Othe Compreh Income (	r ensive	Retained Earnings \$658.1	Total \$ 961.2
	Shares	Stated Value	Paid In Capital	Othe Compreh Income (	r ensive Loss)	Earnings	
Balance at December 31, 2020	Shares	Stated Value	Paid In Capital	Othe Comprehe Income ( \$ (	r ensive Loss)	Earnings \$ 658.1	\$ 961.2
Balance at December 31, 2020 Net income	Shares	Stated Value	Paid In Capital	Othe Comprehe Income ( \$ (	ensive Loss) 50.8)	Earnings \$ 658.1	\$ 961.2 87.2
Balance at December 31, 2020 Net income Other comprehensive income (loss), net of tax	Shares	Stated Value	Paid In Capital \$ 321.5	Othe Comprehe Income ( \$ (	ensive Loss) 50.8)	Earnings \$ 658.1	\$ 961.2 87.2 (0.1)
Balance at December 31, 2020 Net income Other comprehensive income (loss), net of tax Share-based compensation	<u>Shares</u> 43.2 	Stated Value       \$ 32.4	Paid In Capital \$ 321.5  4.8	Othe Comprehe Income ( \$ (	ensive Loss) 50.8)	Earnings \$ 658.1	\$ 961.2 87.2 (0.1) 4.8
Balance at December 31, 2020 Net income Other comprehensive income (loss), net of tax Share-based compensation Shares issued, net of shares withheld for employee taxes	<u>Shares</u> 43.2 	Stated Value       \$ 32.4	Paid In Capital \$ 321.5  4.8	Othe Comprehi Income ( \$ (	ensive Loss) 50.8)	Earnings \$ 658.1 87.2 	\$ 961.2 87.2 (0.1) 4.8 (14.1)

See Notes to Condensed Consolidated Financial Statements.

#### MATSON, INC. AND SUBSIDIARIES NOTES TO THE CONDENSED CONSOLIDATED FINANICAL STATEMENTS (Unaudited)

#### 1. **DESCRIPTION OF THE BUSINESS**

Matson, Inc., a holding company incorporated in the State of Hawaii, and its subsidiaries ("Matson" or the "Company"), is a leading provider of ocean transportation and logistics services. The Company consists of two segments, Ocean Transportation and Logistics:

Ocean Transportation: Matson's Ocean Transportation business is conducted through Matson Navigation Company, Inc. ("MatNav"), a wholly-owned subsidiary of Matson, Inc. Founded in 1882, MatNav provides a vital lifeline of ocean freight transportation services to the domestic non-contiguous economies of Hawaii, Alaska and Guam, and to other island economies in Micronesia. MatNav also operates premium, expedited services primarily from China to Long Beach, California, and provides services to Okinawa, Japan and various islands in the South Pacific, and operates an international export service from Dutch Harbor, Alaska to Asia. In addition, subsidiaries of MatNav provide stevedoring, refrigerated cargo services, inland transportation and other terminal services for MatNav and other ocean carriers on the Hawaiian islands of Oahu, Hawaii, Maui and Kauai, and in the Alaska locations of Anchorage, Kodiak and Dutch Harbor.

Matson has a 35 percent ownership interest in SSA Terminals, LLC, a joint venture between Matson Ventures, Inc., a wholly-owned subsidiary of MatNav, and SSA Ventures, Inc., a subsidiary of Carrix, Inc. ("SSAT"). SSAT currently provides terminal and stevedoring services to various carriers at eight terminal facilities on the U.S. West Coast, including three facilities dedicated for MatNav's use. Matson records its share of income from SSAT in costs and expenses in the Condensed Consolidated Statements of Income and Comprehensive Income, and within the Ocean Transportation segment due to the nature of SSAT's operations.

Logistics: Matson's Logistics business is conducted through Matson Logistics, Inc. ("Matson Logistics"), a wholly-owned subsidiary of MatNav. Established in 1987, Matson Logistics extends the geographic reach of Matson's transportation network throughout North America and Asia, and is an asset-light business that provides a variety of logistics services to its customers including: (i) multimodal transportation brokerage of domestic and international rail intermodal services, long-haul and regional highway trucking services, specialized hauling, flat-bed and project services, less-than-truckload services, and expedited freight services (collectively, "Transportation Brokerage" services); (ii) less-than-container load ("LCL") consolidation and freight forwarding services (collectively, "Freight Forwarding" services); (iii) warehousing, trans-loading, value-added packaging and distribution services (collectively, "Warehousing" services); and (iv) supply chain management, non-vessel operating common carrier ("NVOCC") freight forwarding and other services.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The Condensed Consolidated Financial Statements are unaudited, and include the accounts of Matson, Inc. and all wholly-owned subsidiaries, after elimination of intercompany amounts and transactions. Significant investments in businesses, partnerships, and limited liability companies in which the Company does not have a controlling financial interest, but has the ability to exercise significant influence, are accounted for under the equity method. The Company accounts for its investment in SSAT using the equity method of accounting.

Due to the nature of the Company's operations, the results for interim periods are not necessarily indicative of results to be expected for the year. These Condensed Consolidated Financial Statements reflect all normal recurring adjustments that are, in the opinion of management, necessary for fair presentation of the results of the interim periods, and do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete consolidated financial statements.

The Condensed Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2021, filed with the Securities and Exchange Commission ("SEC") on February 25, 2022.

*Fiscal Period*: The period end for Matson covered by this report is March 31, 2022. The period end for MatNav and its subsidiaries covered by this report occurred on April 1, 2022.

*Significant Accounting Policies:* The Company's significant accounting policies are described in Note 2 to the Consolidated Financial Statements included in Part II, Item 8 of the Company's Annual Report on Form 10-K for the year ended December 31, 2021.

*Use of Estimates:* The preparation of the interim Condensed Consolidated Financial Statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the amounts reported. Estimates and assumptions are used for, but not limited to: impairment of investments; impairment of long-lived assets, intangible assets and goodwill; capitalized interest; allowance for doubtful accounts and note receivables; legal contingencies; insurance reserves and other related liabilities; accrual estimates; pension and post-retirement estimates; multi-employer withdrawal liabilities; operating lease assets and liabilities; income from SSAT; and income taxes. Future results could be materially affected if actual results differ from these estimates and assumptions.

**Recognition of Revenues and Expenses:** Revenue in the Company's Condensed Consolidated Financial Statements is presented net of elimination of intercompany transactions. The following is a description of the Company's principal revenue generating activities by segment, and the Company's revenue recognition policy for each activity for the periods presented:

	Three Months Ended March 31,			nded
Ocean Transportation (in millions) (1)		2022	_	2021
Ocean Transportation services	\$	936.7	\$	554.2
Terminal and other related services		3.7		2.8
Fuel sales		1.9		1.4
Vessel management and related services		1.6		2.1
Total	\$	943.9	\$	560.5

(1) Ocean Transportation revenue transactions are primarily denominated in U.S. dollars except for less than 3 percent of Ocean Transportation services revenue and fuel sales revenue categories which are denominated in foreign currencies.

Ocean Transportation services revenue is recognized ratably over the duration of a voyage based on the relative transit time completed in each reporting period. Vessel operating costs and other ocean transportation operating costs, such as terminal operating overhead and selling, general and administrative expenses, are charged to operating costs as incurred.

- Fuel sales revenue and related costs are recognized when the Company has completed delivery of the product to the customer in accordance with the terms and conditions of the contract.
- Vessel management and related services revenue is recognized in proportion to the services completed. Related costs are recognized as incurred.

	Three Months Ended March 31,			nded
Logistics (in millions) (1)		2022		2021
Transportation Brokerage and Freight Forwarding services	\$	194.9	\$	135.3
Warehousing and distribution services		12.1		9.2
Supply chain management and other services		14.6		6.8
Total	\$	221.6	\$	151.3

 Logistics revenue transactions are primarily denominated in U.S. dollars except for approximately 6.5 percent of transportation brokerage and freight forwarding services revenue, and supply chain management and other services revenue categories which are denominated in foreign currencies.

Transportation Brokerage and Freight Forwarding services revenue consists of amounts billed to customers for services provided. The primary costs include third-party purchased transportation services, agent commissions, labor and equipment. Revenue and the related purchased third-party transportation costs are recognized over the duration of a delivery based upon the relative transit time completed in each reporting period. Labor, agent commissions, and other operating costs are expensed as incurred. The Company reports revenue on a gross basis as

Terminal and other related services revenue is recognized as the services are performed. Related costs are recognized as incurred.

the Company serves as the principal in these transactions because it is responsible for fulfilling the contractual arrangements with the customer and has latitude in establishing prices.

- Warehousing and distribution services revenue consist of amounts billed to customers for storage, handling, and valueadded packaging of customer merchandise. Storage revenue is recognized in the month the service is provided to the customer. Storage related costs are recognized as incurred. Other warehousing and distribution services revenue and related costs are recognized in proportion to the services performed.
- Supply chain management and other services revenue, and related costs are recognized in proportion to the services performed.

The Company generally invoices its customers at the commencement of the voyage or the transportation service being provided, or as other services are being performed. Revenue is deferred when services are invoiced in advance to the customer. The Company's receivables are classified as short-term as collection terms are for periods of less than one year. The Company expenses sales commissions and contract acquisition costs as incurred because the amounts are generally immaterial. These expenses are included in selling, general and administration expenses in the Condensed Consolidated Statements of Income and Comprehensive Income.

*Capital Construction Fund:* The Company's Capital Construction Fund ("CCF") is described in Note 7 to the Consolidated Financial Statements included in Part II, Item 8 of the Company's Annual Report on Form 10-K for the year ended December 31, 2021. As of March 31, 2022 and December 31, 2021, \$9.8 million of eligible accounts receivable was assigned to the CCF. Due to the nature of the assignment of eligible accounts receivable into the CCF, such assigned amounts are classified as part of accounts receivable in the Condensed Consolidated Balance Sheets. Cash on deposit in the CCF is held in a money market account and classified as a long-term asset in the Company's Condensed Consolidated Balance Sheets, as the Company intends to use qualified cash withdrawals to fund long-term investment in the corstruction of new vessels. During the three months ended March 31, 2022, the Company deposited \$10.7 million into the CCF and made qualifying cash withdrawals of \$10.7 million from the CCF. The balance of cash on deposit at March 31, 2022 and December 31, 2021 was nominal.

*Investment in SSAT*: Condensed income statement information for SSAT for the three months ended March 31, 2022 and 2021 consisted of the following:

	Three Months Ended March 31,			
(In millions)	2022		2021	
Operating revenue	\$ 430.4	\$	306.1	
Operating costs and expenses	(306.9)		(273.1)	
Operating income	 123.5		33.0	
Net Income (1)	\$ 100.1	\$	28.9	
Company Share of SSAT's Net Income (2)	\$ 34.0	\$	9.2	

(1) Includes earnings from equity method investments held by SSAT less earnings allocated to non-controlling interests.

 The Company records its share of net income from SSAT in costs and expenses in the Condensed Consolidated Statement of Income and Comprehensive Income due to the nature of SSAT's operations.

The Company's investment in SSAT was \$92.7 million and \$58.7 million at March 31, 2022 and December 31, 2021, respectively.

*Dividends:* The Company's first quarter 2022 cash dividend of \$0.30 per share was paid on March 3, 2022. On April 28, 2022, the Company's Board of Directors declared a cash dividend of \$0.30 per share payable on June 2, 2022 to shareholders of record on May 12, 2022.

**Repurchase of Shares:** During the three months ended March 31, 2022, the Company repurchased approximately 0.7 million shares for a total cost of \$68.6 million. On January 27, 2022 the Company announced an increase of three million shares in its existing share repurchase program. As of March 31, 2022, the maximum number of remaining shares that may be repurchased under the Company's stock repurchase program was approximately 2.8 million shares.

#### 3. REPORTABLE SEGMENTS

Reportable segments are components of an enterprise that engage in business activities from which it may earn revenues and incur expenses, whose operating results are regularly reviewed by the chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available. The Company's chief operating decision maker is its Chief Executive Officer.

The Company consists of two reportable segments, Ocean Transportation and Logistics, which are further described in Note 1. Reportable segments are measured based on operating income. In arrangements where the customer purchases ocean transportation and logistics services, the revenues are allocated to each reportable segment based upon the contractual amounts for each type of service. The Company's SSAT segment has been aggregated into the Company's Ocean Transportation segment due to the operations of SSAT being an integral part of the Company's Ocean Transportation business.

The Company's Ocean Transportation segment provides ocean transportation services to the Logistics segment, and the Logistics segment provides logistics services to the Ocean Transportation segment in certain transactions. Accordingly, inter-segment revenue of \$73.2 million and \$33.7 million for the three months ended March 31, 2022 and 2021, respectively, have been eliminated from operating revenues in the table below.

Reportable segment financial information for the three months ended March 31, 2022 and 2021 are as follows:

	Three Months Ended March 31,		
(In millions)	 2022		2021
Operating Revenue:			
Ocean Transportation (1)	\$ 943.9	\$	560.5
Logistics (2)	 221.6		151.3
Total Operating Revenue	\$ 1,165.5	\$	711.8
Operating Income:	 		
Ocean Transportation (3)	\$ 416.2	\$	114.1
Logistics	16.4		6.1
Total Operating Income	 432.6		120.2
Interest expense, net	(4.8)		(7.3)
Other income (expense), net	2.0		1.4
Income before Income Taxes	 429.8		114.3
Income taxes	(90.6)		(27.1)
Net Income	\$ 339.2	\$	87.2

(1) Ocean Transportation operating revenue excludes inter-segment revenue of \$21.8 million and \$15.1 million for the three months ended March 31, 2022 and 2021, respectively.

(2) Logistics operating revenue excludes inter-segment revenue of \$51.4 million and \$18.6 million for the three months ended March 31, 2022 and 2021, respectively.

(3) Ocean Transportation segment information includes \$34.0 million and \$9.2 million of equity in income from the Company's equity investment in SSAT for the three months ended March 31, 2022 and 2021, respectively.

#### 4. PROPERTY AND EQUIPMENT

Property and equipment as of March 31, 2022 and December 31, 2021 consisted of the following:

(In millions)	March 31, 2022		De	cember 31, 2021
Cost:				
Vessels	\$	2,245.2	\$	2,243.8
Containers and equipment		697.3		680.9
Terminal facilities and other property		131.4		128.3
Vessel construction in progress		24.2		14.9
Other construction in progress		36.3		19.5
Total Property and Equipment		3,134.4		3,087.4
Less: Accumulated Depreciation		(1,239.8)		(1,209.1)
Total Property and Equipment, net	\$	1,894.6	\$	1,878.3

#### 5. GOODWILL AND INTANGIBLES

Goodwill by segment as of March 31, 2022 and December 31, 2021 consisted of the following:

sportation	Logistics	Total
222.6	\$ 105.2	\$ 327.8
	222.6	222.6 \$ 105.2

Intangible assets as of March 31, 2022 and December 31, 2021 consisted of the following:

(In millions)	March 31, 2022		Dee	cember 31, 2021
Customer Relationships:				
Ocean Transportation	\$	140.6	\$	140.6
Logistics		90.1		90.1
Total		230.7		230.7
Less: Accumulated Amortization		(79.5)		(76.9)
Total Customer Relationships, net		151.2		153.8
Trade name – Logistics		27.3		27.3
Total Intangible Assets, net	\$	178.5	\$	181.1

The Company evaluates its goodwill and intangible assets for possible impairment in the fourth quarter, or whenever events or changes in circumstances indicate that it is more likely than not that the fair value is less than its carrying amount. The Company has reporting units within the Ocean Transportation and Logistics reportable segments. The Company considered the general economic and market conditions due to COVID-19 and its impact on the performance of each of the Company's reporting units. Based on the Company's assessment of its market capitalization, future forecasts and the amount of excess of fair value over the carrying value of the reporting units in the 2021 annual impairment tests, the Company concluded that an impairment triggering event did not occur during the three months ended March 31, 2022.

The Company will monitor events and changes in circumstances that could negatively impact the key assumptions used in determining the fair value, including the amount and timing of estimated future cash flows generated by the reporting units, long-term growth and discount rates, comparable company market valuations, and industry and economic trends. It is possible that future changes in such circumstances, including future changes in the assumptions and estimates used in assessing the fair value of the reporting unit, could require the Company to record a non-cash impairment charge.

#### 6. DEBT

As of March 31, 2022 and December 31, 2021, the Company's debt consisted of the following:

(In millions)	М	March 31, 2022		ember 31, 2021
Private Placement Term Loans:				
3.66 %, payable through 2023	\$	13.7	\$	13.7
4.16 %, payable through 2027		28.8		28.8
3.37 %, payable through 2027		69.2		69.2
3.14 %, payable through 2031		142.0		151.2
4.31 %, payable through 2032		25.4		25.4
Title XI Debt:				
5.34 %, payable through 2028		14.3		15.4
5.27 %, payable through 2029		16.5		17.6
1.22 %, payable through 2043		174.1		174.1
1.35 %, payable through 2044		130.7		133.6
Total Debt		614.7		629.0
Less: Current portion		(65.0)		(65.0)
Total Long-term Debt		549.7		564.0
Less: Deferred loan fees		(14.0)		(14.3)
Total Long-term Debt, net of deferred loan fees	\$	535.7	\$	549.7

Except as described below, the Company's debt is described in Note 8 to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2021.

*Revolving Credit Facility:* The Company's revolving credit facility has committed available borrowing of up to \$650 million and matures on March 31, 2026. As of March 31, 2022, the Company had \$642.0 million of remaining borrowing availability under the revolving credit facility. The Company used \$8.0 million of the revolving credit facility for letters of credit outstanding as of March 31, 2022. There were no outstanding borrowings under the revolving credit facility as of March 31, 2022 and December 31, 2021.

*Debt Security and Guarantees:* All of the debt of the Company and MatNav, including related guarantees, as of March 31, 2022 was unsecured, except for the Title XI debt.

Debt Maturities: As of March 31, 2022, debt maturities during the next five years and thereafter are as follows:

Year (in millions)	As of March 31, 2022
Remainder of 2022	\$ 50.6
2023	60.4
2024	51.7
2025	51.7
2026	51.7
Thereafter	348.6
Total Debt	\$ 614.7

#### 7. LEASES

The Company's leases are described in Note 9 to the Consolidated Financial Statements included in Part II, Item 8 of the Company's Annual Report on Form 10-K for the year ended December 31, 2021.

*Components of Lease Cost:* Components of lease cost recorded in the Company's Condensed Consolidated Statement of Income and Comprehensive Income for the three months ended March 31, 2022 and 2021 consisted of the following:

		Three Months Ended March 31,								
(In millions)	2022		2021							
Operating lease cost	\$ 38.4	\$	25.3							
Short-term lease cost	0.1		2.0							
Variable lease cost	0.2		0.2							
Total lease cost	\$ 38.7	\$	27.5							

Maturities of operating lease liabilities at March 31, 2022 are as follows:

Year (in millions)		As of ch 31, 2022
Remainder of 2022	\$	126.4
2023		144.5
2024		124.2
2025		73.5
2026		31.1
Thereafter		59.0
Total lease payments		558.7
Less: Interest		(40.7)
Present value of operating lease liabilities		518.0
Less: Short-term portion		(158.5)
Long-term operating lease liabilities	\$	359.5

#### 8. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Changes in accumulated other comprehensive income (loss) by component, net of tax, for the three months ended March 31, 2022 consisted of the following:

(In millions)	Pension Benefits	Ret	Post- irement enefits	Q	Non- 1alified Plans	Other	Com	Other prehensive me (Loss)
Balance at December 31, 2021	\$ (39.1)	\$	10.1	\$	(0.7)	\$ (1.2)	\$	(30.9)
Amortization of prior service cost	(0.2)		(0.7)			—		(0.9)
Amortization of net loss	0.6		0.2					0.8
Foreign currency exchange			—			0.3		0.3
Balance at March 31, 2022	\$ (38.7)	\$	9.6	\$	(0.7)	\$ (0.9)	\$	(30.7)

Changes in accumulated other comprehensive income (loss) by component, net of tax, for the three months ended March 31, 2021 consisted of the following:

(In millions)	Pension Benefits	Ret	Post- irement enefits	Qi	Non- 1alified Plans	Other	Com	umulated Other prehensive me (Loss)
Balance at December 31, 2020	\$ (61.7)	\$	12.2	\$	(0.6)	\$ (0.7)	\$	(50.8)
Amortization of prior service cost	(0.4)		(0.7)		—			(1.1)
Amortization of net loss	0.9		0.2		0.1	—		1.2
Foreign currency exchange	_		—		—	(0.2)		(0.2)
Balance at March 31, 2021	\$ (61.2)	\$	11.7	\$	(0.5)	\$ (0.9)	\$	(50.9)

#### 9. FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company values its financial instruments based on the fair value hierarchy of valuation techniques for fair value measurements. Level 1 inputs are unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date. Level 2 inputs include quoted prices for similar assets and liabilities in active markets and inputs other than quoted prices observable for the asset or liability. Level 3 inputs are unobservable inputs for the asset or liability. If the technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy, the lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy.

The Company uses Level 1 inputs for the fair values of its cash, cash equivalents and restricted cash, and Level 2 inputs for its variable and fixed rate debt. The fair values of cash, cash equivalents and restricted cash, and variable rate debt approximate their carrying values due to the nature of the instruments. The fair value of fixed rate debt is calculated based upon interest rates available for debt with terms and maturities similar to the Company's existing debt arrangements.

The carrying value and fair value of the Company's financial instruments as of March 31, 2022 and December 31, 2021 are as follows:

	т	otal				oted Prices in tive Markets		Significant Observable		nificant bservable
(In millions)	Carrying Value Total				(Level 1) lue Measurem	Inp	uts (Level 2)	2) Inputs (Leve		
Cash and cash equivalents	\$	392.8	\$	392.8	\$	392.8	\$	_	\$	
Restricted cash	\$	5.3	\$	5.3	\$	5.3	\$	_	\$	_
Fixed rate debt	\$	614.7	\$	565.3	\$	_	\$	565.3	\$	
(In millions)	Decemb	er 31, 2021		Fai	ir Val	lue Measurem	ents a	t December 3	1, 2021	
Cash and cash equivalents	\$	282.4	\$	282.4	\$	282.4	\$	—	\$	
Restricted cash	\$	5.3	\$	5.3	\$	5.3	\$	—	\$	—
Fixed rate debt	\$	629.0	\$	615.1	\$	—	\$	615.1	\$	

#### 10. EARNINGS PER SHARE

Basic earnings per share is determined by dividing net income by the weighted average common shares outstanding during the period. The calculation of diluted earnings per share includes the dilutive effect of unexercised non-qualified stock options and non-vested restricted stock units. The computation of weighted average common shares outstanding excluded a nominal amount of anti-dilutive non-qualified stock options for each period ended March 31, 2022 and 2021.

The computations for basic and diluted earnings per share for the three months ended March 31, 2022 and 2021 are as follows:

		Year I	Ended March 3	1, 2022	2		Year Ended March 31, 2021							
	_		Weighted	Per				Weighted		Per				
			Average	Common				Average		Common				
	Net		Common Sł		Share		Net	Common	Share					
(In millions, except per share amounts)	_	Income	Shares		Amount		Income	Shares	Amount					
Basic:	\$	339.2	40.9	\$	8.29	\$	87.2	43.4	\$	2.01				
Effect of Dilutive Securities:		—	0.3		(0.06)		—	0.4		(0.02)				
Diluted:	\$	339.2	41.2	\$	8.23	\$	87.2	43.8	\$	1.99				



#### 11. SHARE-BASED COMPENSATION

During the three months ended March 31, 2022, the Company granted approximately 168,100 in total of time-based restricted stock units and performance-based shares to certain of its employees at a weighted average grant date fair value of \$101.38 per share.

Total share-based compensation cost recognized in the Condensed Consolidated Statements of Income and Comprehensive Income as a component of selling, general and administrative expenses was \$4.7 million and \$4.8 million for the three months ended March 31, 2022 and 2021, respectively. Total unrecognized compensation cost related to unvested share-based compensation arrangements was \$33.1 million at March 31, 2022, and is expected to be recognized over a weighted average period of approximately 2.3 years. Total unrecognized compensation cost may be adjusted for any unearned performance shares or forfeited shares.

#### 12. PENSION AND POST-RETIREMENT PLANS

The Company's pension and post-retirement plans are described in Note 11 to the Consolidated Financial Statements included in Part II, Item 8 of the Company's Annual Report on Form 10-K for the year ended December 31, 2021. Components of net periodic benefit cost and other amounts recognized in Other Comprehensive Income (Loss) for the qualified pension plans and the post-retirement benefit plans for the three months ended March 31, 2022 and 2021 consisted of the following:

	Thre	Pension e Months E	efits I March 31,	Th	Post-retiren ree Months E	 ent Benefits Ided March 31,		
(In millions)		2022	_	2021		2022	 2021	
Components of net periodic benefit cost (benefit):								
Service cost	\$	1.2	\$	1.2	\$	0.2	\$ 0.2	
Interest cost		1.7		1.5		0.2	0.2	
Expected return on plan assets		(3.9)		(3.6)			_	
Amortization of net loss		0.8		1.3		0.2	0.3	
Amortization of prior service credit		(0.3)		(0.6)		(0.9)	(0.9)	
Net periodic benefit cost (benefit)	\$	(0.5)	\$	(0.2)	\$	(0.3)	\$ (0.2)	

#### 13. COMMITMENTS AND CONTINGENCIES

*Environmental Matters:* The Company's Ocean Transportation business has certain risks that could result in expenditures for environmental remediation. Except as described below, the Company believes that based on all information available to it, the Company is currently in compliance, in all material respects, with applicable environmental laws and regulations.

On November 10, 2021, the California Air Resources Board ("CARB") issued a Notice of Violation (the "NOV") to Matson for alleged violations of the Airborne Toxic Control Measure for Auxiliary Diesel Engines Operated on Ocean-Going Vessels At-Berth in a California Port pursuant to California Code of Regulations, title 17, section 93118.3. CARB regulations require that a company's fleet plug into shore power for at least 80 percent of visits at California ports and reduce auxiliary engine power generation by at least 80 percent. The NOV alleges that Matson's fleet did not meet the 80 percent thresholds during visits to the Port of Long Beach in 2020. The violations were alleged to have been incurred by chartered vessels in the CLX+ service. These chartered vessels were not outfitted with alternative maritime power ("AMP") capability which would have allowed them to plug into the shore power grid and shut down the vessel diesel generators when at dock. The Company has presented mitigating factors for consideration in settlement discussions with CARB, as well as plans to achieve compliance in 2022. Although potential penalties for 2020, 2021 and 2022 violations could, in the aggregate, reasonably be expected to exceed \$1 million, they are not expected to be material to the Company's financial condition, results of operations, or cash flows.

**Other Matters:** The Company and its subsidiaries are parties to, or may be contingently liable in connection with other legal actions arising in the normal course of their businesses, the outcomes of which, in the opinion of management after consultation with counsel, would not have a material effect on the Company's financial condition, results of operations, or cash flows.

\*\*\*\*\*

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the Condensed Consolidated Financial Statements and related notes, and other financial information appearing elsewhere in this Quarterly Report on Form 10-Q.

#### FORWARD-LOOKING STATEMENTS

Except for historical information, the statements made in this Quarterly Report on Form 10-Q are forward-looking statements made pursuant to the safe-harbor provisions of the Private Security Litigation Reform Act of 1995. Such forward-looking statements may be contained in, among other things, SEC filings, such as reports on Forms 10-K, 10-Q and 8-K, the Annual Report to Shareholders, press releases made by the Company, the Company's Internet Websites (including Websites of its subsidiaries), and oral statements made by officers of the Company.

This report, and other statements that the Company may make, may contain forward-looking statements with respect to the Company's future financial, business or environmental, social and governance performance, strategies or expectations. Forward-looking statements are typically identified by words or phrases such as "trend," "potential," "opportunity," "pipeline," "believe," "comfortable," "expect," "anticipate," "current," "intention," "estimate," "position," "assume," "outlook," "continue," "remain," "maintain," "sustain," "seek," "achieve," "design," "goal," "plan," or similar expressions, or future or conditional verbs such as "will," "would," "could," "may" or similar expressions.

The Company cautions that forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time, including, but not limited to, the risk factors that are described in Part I, Item 1A, "Risk Factors" of Matson's Annual Report on Form 10-K for the year ended December 31, 2021. Forward-looking statements speak only as of the date they are made, and the Company assumes no duty to and does not undertake any obligation to update forward-looking statements. Actual results could differ materially from those anticipated in forward-looking statements and future results could differ materially from historical performance.

#### **OVERVIEW**

Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is designed to provide a discussion of the Company's financial condition, results of operations, liquidity and certain other factors that may affect its future results from the perspective of management. The discussion that follows is intended to provide information that will assist in understanding the changes in the Company's Condensed Consolidated Financial Statements from period to period, the primary factors that accounted for those changes, and how certain accounting principles, policies and estimates affect the Company's Condensed Consolidated Financial Statement to the Condensed Consolidated Financial Statements and notes herein, and should be read in conjunction with the Company's <u>Annual Report on Form 10-K for the year ended December 31, 2021</u>, the Company's reports on Forms 10-Q and 8-K, and other publicly available information.

#### FIRST QUARTER 2022 DISCUSSION AND UPDATE ON BUSINESS CONDITIONS

*Ocean Transportation:* The Company's container volume in the Hawaii service in the first quarter 2022 was 0.6 percent lower year-over-year. The decrease was primarily due to lower eastbound volume. During the quarter, we continued to see elevated hospitality-related demand as a result of strong domestic tourist arrivals and modest improvement in international visitor traffic. In the near-term, we are cautiously optimistic on further economic recovery in Hawaii in 2022. The positive trends include further improvement in the unemployment rate and increasing tourism traffic, including meaningful international visitor traffic later in the year, but incremental waves of COVID-19 variants present the possibility of further economic slowdowns and the loss of federal stimulus coupled with inflation and higher interest rates may impact discretionary income.

In China, the Company's container volume in the first quarter 2022 increased 13.4 percent year-over-year. The increase was a result of five more eastbound voyages than the prior year. Volume demand in the quarter was driven by e-commerce, garments and other goods. Matson continued to realize a significant rate premium over the Shanghai Containerized Freight Index in the first quarter 2022 and achieved average freight rates that were considerably higher

than in the year ago period. Currently in the Transpacific tradelane, we are seeing supply chain challenges in China, primarily due to actions to mitigate the spread of COVID-19, as well as continued supply chain constraints and congestion on the U.S. West Coast, elevated consumption trends, and inventory restocking. Despite the near-term uncertainty presented by the supply chain challenges in China, we expect a combination of the current supply and demand factors to remain largely in place through at least the October peak season and continue to expect elevated demand for our China service for most of this year.

In Guam, the Company's container volume in the first quarter 2022 increased 10.0 percent year-over-year primarily due to higher retail-related demand. In the near-term, we are cautiously optimistic on further economic growth in Guam as tourism traffic improves as the year progresses.

In Alaska, the Company's container volume for the first quarter 2022 increased 20.2 percent year-over-year primarily due to (i) the increase in volume from the Alaska-Asia Express ("AAX"), (ii) higher northbound volume primarily due to higher retail-related demand and volume related to a competitor's dry-docking and (iii) higher southbound volume primarily due to higher seafood volume. In the near-term, we expect improving economic trends in Alaska, but the recovery's trajectory continues to remain uncertain.

The contribution in the first quarter 2022 from the Company's SSAT joint venture investment was \$34.0 million, or \$24.8 million higher than the first quarter 2021. The increase was primarily driven by higher other terminal revenue.

*Logistics:* In the first quarter 2022, operating income for the Company's Logistics segment was \$16.4 million, or \$10.3 million higher compared to the level achieved in the first quarter 2021. The increase was due primarily to higher contributions from all services as we continued to see elevated goods consumption, inventory restocking and favorable supply and demand fundamentals in our core markets.

#### CONSOLIDATED RESULTS OF OPERATIONS

#### Consolidated Results - Three months ended March 31, 2022 compared with 2021:

Three Months Ended March 31,									
	2022		2021		Chan	ge			
\$ 1	,165.5	\$	711.8	\$	453.7	63.7 %			
	(732.9)		(591.6)		(141.3)	23.9 %			
	432.6		120.2		312.4	259.9 %			
	(4.8)		(7.3)		2.5	(34.2)%			
	2.0		1.4		0.6	42.9 %			
				_					
	429.8		114.3		315.5	276.0 %			
	(90.6)		(27.1)		(63.5)	234.3 %			
\$	339.2	\$	87.2	\$	252.0	289.0 %			
				_					
\$	8.29	\$	2.01	\$	6.28	312.4 %			
\$	8.23	\$	1.99	\$	6.24	313.6 %			
	\$ \$ \$	2022 \$ 1,165.5 (732.9) 432.6 (4.8) 2.0 429.8 (90.6) \$ 339.2 \$ 8.29	$ \begin{array}{r}     2022 \\     \$ 1,165.5 \\     (732.9) \\     432.6 \\     (4.8) \\     2.0 \\     429.8 \\     (90.6) \\     \$ 339.2 \\     \$ \\     \$ 8.29 \\     \$ \\     8.29 \\     \$     $	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $			

Changes in operating revenue, and operating costs and expenses are further described below in the Analysis of Operating Revenue and Income by Segment.

The decrease in interest expense for the three months ended March 31, 2022, compared to the three months ended March 31, 2021, was due to lower outstanding debt during the period.

Other income (expense) relates to the amortization of certain components of net periodic benefit costs or gains related to the Company's pension and post-retirement plans.

Income tax expense was \$90.6 million or 21.1 percent of income before income taxes for the three months ended March 31, 2022, compared to \$27.1 million or 23.7 percent of income before income taxes for the three months ended March 31, 2021. The effective tax rate for the three months ended March 31, 2022 benefited from a 2.6 percent deduction related to foreign-derived intangible income ("FDII") under Section 250 of the Internal Revenue Code that lowered the effective tax rate for the current period. The Company benefits from a FDII deduction as it relates to a U.S. corporation that generates income from services provided to or from foreign countries.

#### ANALYSIS OF OPERATING REVENUE AND INCOME BY SEGMENT

#### Ocean Transportation Operating Results - Three months ended March 31, 2022 compared with 2021:

	Three Months Ended March 31,				
(Dollars in millions)	2022	2021	Chan	ge	
Ocean Transportation revenue	\$ 943.9	\$ 560.5	\$ 383.4	68.4 %	
Operating costs and expenses	(527.7)	(446.4)	(81.3)	18.2 %	
Operating income	\$ 416.2	\$ 114.1	\$ 302.1	264.8 %	
Operating income margin	44.1 %	5 20.4 %	6		
Volume (Forty-foot equivalent units (FEU), except for automobiles) (1)					
Hawaii containers	35,500	35,700	(200)	(0.6)%	
Hawaii automobiles	8,600	10,700	(2,100)	(19.6)%	
Alaska containers	20,800	17,300	3,500	20.2 %	
China containers	46,600	41,100	5,500	13.4 %	
Guam containers	5,500	5,000	500	10.0 %	
Other containers (2)	5,300	4,000	1,300	32.5 %	

(1) Approximate volumes included for the period are based on the voyage departure date, but revenue and operating income are adjusted to reflect the percentage of revenue and operating income earned during the reporting period for voyages in transit at the end of each reporting period. Includes containers from services in various islands in Micronesia and the South Pacific, and Okinawa, Japan.

(2)

Ocean Transportation revenue increased \$383.4 million, or 68.4 percent, during the three months ended March 31, 2022, compared with the three months ended March 31, 2021. The increase was primarily due to higher revenue in China, higher fuel-related surcharge revenue, and higher revenue in Alaska. The higher revenue in China was primarily due to considerably higher average freight rates and higher volume. The higher revenue in Alaska was primarily the result of higher volume.

On a year-over-year FEU basis, Hawaii container volume decreased 0.6 percent primarily due to lower eastbound volume; Alaska volume increased 20.2 percent primarily due to (i) the increase in volume from AAX, (ii) higher northbound volume primarily due to higher retail-related demand and volume related to a competitor's dry-docking, and (iii) higher southbound volume primarily due to higher seafood volume; China volume was 13.4 percent higher as a result of five more eastbound voyages than the prior year; Guam volume was 10.0 percent higher primarily due to higher retail-related demand; and Other containers volume increased 32.5 percent primarily due to the addition of China-Auckland Express volume in the South Pacific.

Ocean Transportation operating income increased \$302.1 million during the three months ended March 31, 2022, compared with the three months ended March 31, 2021. The increase was primarily due to considerably higher average freight rates and higher volume in China and a higher contribution from SSAT, partially offset by higher operating costs and expenses primarily due to the CCX and CLX+ services and the timing of fuel-related surcharge recovery.

The Company's SSAT terminal joint venture investment contributed \$34.0 million during the three months ended March 31, 2022, compared to a contribution of \$9.2 million during the three months ended March 31, 2021. The increase was primarily driven by higher other terminal revenue.

#### Logistics Operating Results: Three months ended March 31, 2022, compared with 2021:

	Three Months Ended March 31,					1,
(Dollars in millions)	2022		2021		Chai	ıge
Logistics revenue	\$ 221.6	\$	151.3	\$	70.3	46.5 %
Operating costs and expenses	(205.2	)	(145.2)		(60.0)	41.3 %
Operating income	\$ 16.4	\$	6.1	\$	10.3	168.9 %
Operating income margin	7.4	%	4.0 %	6		

Logistics revenue increased \$70.3 million, or 46.5 percent, during the three months ended March 31, 2022, compared with the three months ended March 31, 2021. The increase was primarily due to higher transportation brokerage and supply chain management revenue.

Logistics operating income increased \$10.3 million, or 168.9 percent, for the three months ended March 31, 2022, compared with the three months ended March 31, 2021. The increase was primarily due to higher contributions from all services.

#### LIQUIDITY AND CAPITAL RESOURCES

Sources of liquidity available to the Company as of March 31, 2022, compared to December 31, 2021 were as follows:

*Cash, Cash Equivalents, Restricted Cash and Accounts Receivable:* Cash and cash equivalents, restricted cash and accounts receivable as of March 31, 2022, compared to December 31, 2021 were as follows:

(In millions)	Μ	larch 31, 2022	Dee	cember 31, 2021	(	hange
Cash and cash equivalents	\$	392.8	\$	282.4	\$	110.4
Restricted cash	\$	5.3	\$	5.3	\$	
Accounts receivable, net (1)	\$	371.4	\$	343.7	\$	27.7

(1) As of March 31, 2022 and December 31, 2021, \$9.8 million of eligible accounts receivable were assigned to the CCF.

Changes in the Company's cash, cash equivalents and restricted cash for the three months ended March 31, 2022, compared to the three months ended March 31, 2021 were as follows:

	Three Months Ended March 31,					
(In millions)	2022		2021		(	Change
Net cash provided by operating activities (1)	\$	273.9	\$	122.9	\$	151.0
Net cash used in investing activities (2)		(46.4)		(37.1)		(9.3)
Net cash used in by financing activities (3)		(117.1)		(88.4)		(28.7)
Net increase (decrease) in cash, cash equivalents and restricted cash		110.4	_	(2.6)	_	113.0
Cash, cash equivalents and restricted cash, beginning of the period		287.7		19.7		268.0
Cash, cash equivalents and restricted cash, end of the period	\$	398.1	\$	17.1	\$	381.0

#### (1) Changes in net cash provided by operating activities:

Changes in net cash provided by operating activities for the three months ended March 31, 2022, compared to the three months ended March 31, 2021, were due to the following:

(In millions)	(	Change
Net income	\$	252.0
Non-cash depreciation and amortization		1.1
Non-cash deferred income taxes		0.1
Other non-cash related changes, net		0.8
Income and distributions from SSAT, net		(35.3)
Accounts receivable, net		(20.0)
Prepaid expenses and other assets		(26.7)
Accounts payable, accruals and other liabilities		(21.8)
Operating lease liabilities		(12.9)
Non-cash amortization of operating lease right of use assets		12.3
Deferred dry-docking payments		0.9
Non-cash deferred dry-docking amortization		0.1
Other long-term liabilities		0.4
Total	\$	151.0

Net income was \$339.2 million for the three months ended March 31, 2022, compared to \$87.2 million for the three months ended March 31, 2021, as described above. Income from SSAT was \$34.0 million for the three months ended March 31, 2022, compared to \$9.2 million for the three months ended March 31, 2021. The increase in income from SSAT was due to higher operating profits generated by SSAT during the three months ended March 31, 2022 as compared to the same prior year period. There were no cash distributions from SSAT during the three months ended March 31, 2022, compared to \$10.5 million for the three months ended March 31, 2021. Cash distributions from SSAT are dependent on the level of cash available for distribution after operational and future capital needs of SSAT, and the timing of when such dividends are declared and paid. Changes in accounts receivable were primarily due to increased levels of revenues, and the timing of collections associated with those receivables. Changes in prepaid expenses and other assets were primarily due to increased prepaid fuel and other operating related costs, and the timing and amount of prepaid income taxes for the three months ended March 31, 2022 as compared to the same prior year period. Changes in accounts payable, accruals and other liabilities were primarily due to increased levels of operating costs and the timing of payments associated with those liabilities. Changes in operating lease liabilities were primarily due to new operating lease additions and renewals, partially offset by operating lease terminations during the three months ended March 31, 2022, compared to the same prior year period. Deferred dry-docking payments for the three months ended March 31, 2022 were \$8.6 million, compared to \$9.5 million for the three months ended March 31, 2021. The decrease in deferred dry-docking payments was due to less dry-dock related activity during the three months ended March 31, 2022 as compared to the same prior year period.

#### (2) Changes in net cash used in investing activities:

Changes in net cash used in investing activities for the three months ended March 31, 2022, compared to the three months ended March 31, 2021, were due to the following:

(In millions)	0	hange
Cash deposits into CCF	\$	(10.7)
Withdrawals from CCF		10.7
Capitalized vessel construction expenditures		(9.4)
Other capital expenditures		1.1
Proceeds from disposal of property and equipment, net		(1.0)
Total	\$	(9.3)

Capitalized vessel construction expenditures (including capitalized interest) were \$9.4 million for the three months ended March 31, 2022 and related to the construction of a new flat-deck barge. There were no capitalized vessel construction expenditures during the three months ended March 31, 2021. Other capital expenditures payments were \$37.4 million for the three months ended March 31, 2022, compared to \$38.5 million for the three months ended March 31, 2021. Other capital expenditures primarily relates to the acquisition of containers, chassis and other equipment; vessel related expenditures; and expenditures on other capital related projects.

#### (3) Changes in net cash used in financing activities:

Changes in net cash used in financing activities for the three months ended March 31, 2022, compared to the three months ended March 31, 2021, were due to the following:

(In millions)	(	Change
Repurchase of Matson common stock	\$	(70.4)
Repayments and borrowings under revolving credit facility, net		46.8
Withholding tax related to net share settlements of restricted stock units		(5.3)
Payment of financing costs		3.0
Dividends paid		(2.8)
Total	\$	(28.7)

During the three months ended March 31, 2022, the Company paid \$70.4 million for the repurchase of Matson common stock. There was no stock repurchase activity during the same prior year period. During the three months ended March 31, 2022, the Company paid \$14.4 million in scheduled fixed debt payments, compared to \$14.4 million in scheduled fixed debt payments, compared to \$14.4 million in scheduled fixed debt payments during the three months ended March 31, 2021. During the three months ended March 31, 2021, the Company decreased net borrowings under the revolving credit facility by \$46.8 million. There were no borrowing under the revolving credit facility during the three months ended March 31, 2022. During the three months ended March 31, 2021, the Company paid \$3.0 million in financing costs. No financing costs were paid during

the three months ended March 31, 2022. During the three months ended March 31, 2022, the Company paid \$19.4 million in payroll taxes related to vested restricted stock units, compared to \$14.1 million for the three months ended March 31, 2021. The increase in withholding tax was primarily due to the increase of the Company's stock price as of the vesting date of the restricted stock units. During the three months ended March 31, 2022, the Company paid \$12.9 million in dividends, compared to \$10.1 million during the three months ended March 31, 2021. The increase in dividend payments resulted from an increase in dividends declared per share of common stock by the Company.

Debt: Total Debt as of March 31, 2022 and December 31, 2021 is as follows:

(In millions)	March 31, 2022	December 31, 2021	Change
Fixed interest debt	614.7	629.0	(14.3)
Total Debt	\$ 614.7	\$ 629.0	\$ (14.3)

Total Debt decreased by \$14.3 million during the three months ended March 31, 2022. The decrease in fixed interest debt was due to the scheduled repayments of private placement term loans and Title XI debt during the three months ended March 31, 2022.

As of March 31, 2022, the Company had \$642.0 million of remaining borrowing availability under the revolving credit facility, with a maturity date of March 31, 2026. The Company's debt is described in Note 6 of Part I, Item 1 above.

*Working Capital:* The Company had a working capital surplus of \$264.6 million and \$92.1 million at March 31, 2022 and December 31, 2021, respectively. Working capital is primarily impacted by the amount of net cash provided by operating activities, the amount of capital expenditures, the timing of collections associated with accounts receivable, prepaid expenses and other assets, and by the amount and timing of payments associated with accounts payable, accruals, income taxes and other liabilities. The increase in working capital surplus at March 31, 2022 is primarily due to the increase in cash generated from operating activities during the three months ended March 31, 2022, compared to the three months ended December 31, 2021.

*Capital Expenditures:* There were no material changes during the quarter ended March 31, 2022 to the Company's expected capital expenditures for the years ending December 31, 2022 and 2023 that are described in Part II, Item 7 of the Company's <u>Annual Report on Form 10-K for the year ended December 31, 2021</u>.

*Repurchase of Shares:* During the quarter ended March 31, 2022, the Company repurchased approximately 0.7 million shares for a total cost of \$68.6 million. The maximum number of shares that may be purchased under the Company's stock repurchase program was approximately 2.8 million shares at March 31, 2022.

*Other Material Cash Requirements:* Except as described above, there were no other material changes during the quarter ended March 31, 2022 to the Company's other cash requirements that are described in Part II, Item 7 of the Company's <u>Annual Report on Form 10-K for the year ended December 31, 2021</u>.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

There have been no changes during this quarter to the Company's critical accounting policies and estimates as discussed in Part II, Item 7 of the Company's Annual Report on Form 10-K for the year ended December 31, 2021.

#### **OTHER MATTERS**

The Company's first quarter 2022 cash dividend of \$0.30 per share was paid on March 3, 2022. On April 28, 2022, the Company's Board of Directors declared a cash dividend of \$0.30 per share payable on June 2, 2022 to shareholders of record on May 12, 2022.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes to the Company's market risk position from the information provided under Part II, Item 7A, "Quantitative and Qualitative Disclosures About Market Risk," of our Annual Report on Form 10-K for the year ended December 31, 2021.

#### **ITEM 4. CONTROLS AND PROCEDURES**

#### **Evaluation of Disclosure Controls and Procedures.**

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of March 31, 2022, the Company's disclosure controls and procedures are effective.

#### Changes in Internal Control Over Financial Reporting.

There were no changes in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the three months ended March 31, 2022, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### **ITEM 1. LEGAL PROCEEDINGS**

*Environmental Matters:* The Company's Ocean Transportation segment has certain risks that could result in expenditures for environmental remediation. Except as described below, the Company believes that based on all information available to it, the Company is currently in compliance, in all material respects, with applicable environmental laws and regulations.

In accordance with SEC rules, with respect to administrative or judicial proceedings involving the environment, the Company has determined it will disclose any such proceeding if it reasonably believes such proceeding will result in monetary sanctions, exclusive of interest and costs, at or in excess of \$1 million. The Company believes that such threshold is reasonably designed to result in disclosure of environmental proceedings that are material to its business or financial condition.

On November 10, 2021, the California Air Resources Board ("CARB") issued a Notice of Violation (the "NOV") to Matson for alleged violations of the Airborne Toxic Control Measure for Auxiliary Diesel Engines Operated on Ocean-Going Vessels At-Berth in a California Port pursuant to California Code of Regulations, title 17, section 93118.3. CARB regulations require that a company's fleet plug into shore power for at least 80 percent of visits at California ports and reduce auxiliary engine power generation by at least 80 percent. The NOV alleges that Matson's fleet did not meet the 80 percent thresholds during visits to the Port of Long Beach in 2020. The violations were alleged to have been incurred by chartered vessels in the CLX+ service. These chartered vessels were not outfitted with alternative maritime power ("AMP") capability which would have allowed them to plug into the shore power grid and shut down the vessel diesel generators when at dock. The Company has presented mitigating factors for consideration in settlement discussions with CARB, as well as plans to achieve compliance in 2022. Although potential penalties for 2020, 2021 and 2022 violations could, in the aggregate, reasonably be expected to exceed \$1 million, they are not expected to be material to the Company's financial condition, results of operations or cash flows.

*Other Matters:* The Company and its subsidiaries are parties to, or may be contingently liable in connection with, other legal actions arising in the normal course of their businesses, the outcomes of which, in the opinion of management after consultation with counsel, would not have a material effect on the Company's financial condition, results of operations, or cash flows.

#### **ITEM 1A. RISK FACTORS**

There were no material changes to the Company's risk factors that are described in Part I, Item 1A, "Risk Factors" of the Company's Annual Report on Form 10-K for the year ended December 31, 2021.

#### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

(c) Purchases of Equity Securities by the Issuer and Affiliated Purchases.

The following is the summary of Matson shares that were repurchased under the Company's share repurchase program during the three months ended March 31, 2022:

Period	Total Number of Shares Purchased	erage Price d Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	Maximum Number of Shares that May Be Purchased Under the Plans or Programs
January 1 – 31, 2022	213,900	\$ 89.62	213,900	3,301,897
February 1 – 28, 2022	162,500	\$ 91.54	162,500	3,139,397
March 1 – 31, 2022	305,000	\$ 113.32	305,000	2,834,397
Total	681,400	\$ 100.69	681,400	

(1) On June 24, 2021, the Company announced that Matson's Board of Directors had approved a share repurchase program of up to 3.0 million shares of common stock from August 3, 2021 through August 2, 2024. On January 27, 2022, the Company's Board of Directors approved the addition of 3.0 million shares to the Company's existing share repurchase program. Shares will be repurchased in the open market from time to time, and may be made pursuant to a trading plan in accordance with Rule 10b5-1 of the Security Exchange Act of 1934.

#### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

#### **ITEM 4. MINE SAFETY DISCLOSURES**

None.

#### **ITEM 5. OTHER INFORMATION**

None.

### **ITEM 6. EXHIBITS**

- 31.1\*\* Certification of Chief Executive Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934.
- 31.2\*\* Certification of Chief Financial Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934.
- 32\*\*\* Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350.
- 101.INS\*\* Inline XBRL Instance Document the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
- 101.SCH\*\* Inline XBRL Taxonomy Extension Schema Document
- 101.CAL\*\* Inline XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF\*\* Inline XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB\*\* Inline XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE\*\* Inline XBRL Taxonomy Extension Presentation Linkbase Document
- 104\*\* Cover Page Interactive Data File (formatted in Inline XBRL and included as Exhibit 101).

\*\* Filed herewith.

\*\*\* Furnished herewith.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MATSON, INC. (Registrant)

Date: May 4, 2022

/s/ Joel M. Wine Joel M. Wine Executive Vice President and Chief Financial Officer

Date: May 4, 2022

/s/ Kevin L. Stuck

Kevin L. Stuck Vice President and Controller (principal accounting officer)

#### Certification of Chief Executive Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934

I, Matthew J. Cox, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Matson, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By /s/ Matthew J. Cox

Matthew J. Cox, Chairman and Chief Executive Officer

Date: May 4, 2022

#### Certification of Chief Financial Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934

I, Joel M. Wine, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Matson, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By /s/ Joel M. Wine

Joel M. Wine, Executive Vice President and Chief Financial Officer

Date: May 4, 2022

#### Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350

In connection with the Quarterly Report on Form 10-Q of Matson, Inc. (the "Company") for the quarterly period ended March 31, 2022, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Matthew J. Cox, as Chairman and Chief Executive Officer of the Company, and Joel M. Wine, as Executive Vice President and Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, that to their knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

A signed original of this written statement has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

/s/ Matthew J. Cox

Name: Matthew J. Cox Title: Chairman and Chief Executive Officer Date: May 4, 2022

/s/ Joel M. Wine

Name: Joel M. Wine Title: Executive Vice President and Chief Financial Officer Date: May 4, 2022