

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

The condensed financial statements and notes for the first quarter of 1996 are presented below.

CONDENSED STATEMENTS OF INCOME
(In thousands except per share amounts)
ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES

	Three Months Ended March 31	
	1996	1995
	-----	-----
	(unaudited)	
Revenue:		
Net sales, revenue from services and rentals	\$253,719	\$239,541
Interest, dividends and other	5,257	6,181
	-----	-----
Total revenue	258,976	245,722
	-----	-----
Costs and Expenses:		
Costs of goods sold, services and rentals	211,529	200,233
Selling, general and administrative	27,313	28,812
Interest	9,110	8,517
Interest capitalized	(300)	(1,065)
Income taxes	4,133	3,271
	-----	-----
Total costs and expenses	251,785	239,768
	-----	-----
Income from Continuing Operations	7,191	5,954
Income from Discontinued Operations of Matson Leasing Co. (net of interest and applicable income taxes) (Note e)	-	2,606
	-----	-----
Net Income	\$ 7,191	\$ 8,560
	=====	=====
Earnings Per Share		
Continuing Operations	\$ 0.16	\$ 0.13
Discontinued Operations	-	0.06
	-----	-----
Total	\$ 0.16	\$ 0.19
	=====	=====
Dividends Per Share	\$ 0.22	\$ 0.22
Average Number of Shares Outstanding	45,305	45,643

INDUSTRY SEGMENT DATA
(In thousands)
ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES

	Three Months Ended March 31	
	1996	1995
	-----	-----
	(unaudited)	

Revenue:		
Ocean Transportation	\$152,222	\$145,042
Property Development and Management:		
Leasing	8,888	8,081
Sales	2,161	4,121
Food Products	95,040	87,797
Other	665	681
	-----	-----
Total	\$258,976	\$245,722
	=====	=====

Operating Profit: (1)		
Ocean Transportation	\$ 17,613	\$ 17,102
Property Development and Management:		
Leasing	5,942	5,474
Sales	232	1,696
Food Product	(888)	(3,842)
Other	613	613
	-----	-----
Total	\$ 23,512	\$ 21,043
	=====	=====

(1) Before interest expense, corporate expenses and income taxes

CONDENSED BALANCE SHEETS
(In thousands)
ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES

	March 31 1996	December 31 1995
	-----	-----
	(unaudited)	
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 19,174	\$ 32,150
Accounts and notes receivable, net	155,143	146,767
Inventories	94,928	86,106
Real estate held for sale	26,885	23,550
Deferred income taxes	11,439	11,439
Prepaid expenses and other	21,981	13,413
Accrued deposits to Capital Construction Fund	(6,270)	(6,233)
	-----	-----
Total current assets	323,280	307,192
	-----	-----
Investments	76,449	82,246
	-----	-----
Real Estate Developments	57,315	56,104
	-----	-----
Property, at cost	1,919,413	1,753,906
Less accumulated depreciation and amortization	803,161	780,392
	-----	-----
Property - net	1,116,252	973,514
	-----	-----
Capital Construction Fund	174,545	317,212
	-----	-----
Other Assets	46,647	46,491
	-----	-----
Total	\$1,794,488	\$1,782,759
	=====	=====
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities:		
Current portion of long-term debt	\$ 36,785	\$ 35,855
Short-term commercial paper borrowing	83,000	83,000
Accounts payable	34,123	30,916
Other	72,269	73,022
	-----	-----
Total current liabilities	226,177	222,793
	-----	-----
Long-term Liabilities:		
Long-term debt	396,048	380,389
Capital lease obligations	20,576	24,186
Post-retirement benefit obligations	119,205	118,472
Other	55,757	56,862
	-----	-----
Total long-term liabilities	591,586	579,909
	-----	-----
Deferred Income Taxes	331,187	330,379
	-----	-----
Shareholders' Equity:		
Capital stock	37,137	37,133
Additional capital	40,657	40,138
Unrealized holding gains on securities	37,506	39,830
Retained earnings	543,611	546,394
Cost of treasury stock	(13,373)	(13,817)
	-----	-----
Total shareholders' equity	645,538	649,678
	-----	-----
Total	\$1,794,488	\$1,782,759
	=====	=====

CONDENSED STATEMENTS OF CASH FLOWS
(In thousands)
ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES

	Three Months Ended March 31	
	1996	1995
	-----	-----
	(unaudited)	
Cash Flows from Continuing Operating Activities	\$ 5,635	\$ 7,613
	-----	-----
Cash Flows from Continuing Investing Activities:		
Capital expenditures	(166,347)	(14,328)
Proceeds from disposal of property, investments and other assets	2,129	69
Deposits into Capital Construction Fund	(2,796)	(2,361)
Withdrawals from Capital Construction Fund	145,500	-
Increase in investments	-	(1,560)
	-----	-----
Net cash used in continuing investing activities	(21,514)	(18,180)
	-----	-----
Cash Flows from Continuing Financing Activities:		
Proceeds from issuances of long-term debt	26,000	33,000
Payments of long-term debt	(13,244)	(8,176)
Proceeds from issuances of short-term commercial paper	-	20,884
Proceeds from issuances of capital stock	117	-
Repurchases of capital stock	-	(5,337)
Dividends paid	(9,970)	(10,046)
	-----	-----
Net cash provided by continuing financing activities	2,903	30,325
	-----	-----
Net Increase (Decrease) in Cash and Cash Equivalents from Continuing Operations	(\$12,976)	\$ 19,758
	=====	=====
Net Decrease in Cash and Cash Equivalents from Discontinued Operations	-	(\$ 7,488)
	=====	=====
Other Cash Flow Information - Continuing Operations:		
Interest paid, net of amounts capitalized	\$ 8,529	\$ 7,191
Income taxes paid, net of refunds	2,501	730
Other Non-Cash Information - Continuing Operations:		
Accrued deposits to Capital Construction Fund, net of accrued withdrawals	37	175
Depreciation	21,745	21,136

FINANCIAL NOTES
(Unaudited)

- (a) The condensed balance sheet as of March 31, 1996 and the condensed statements of income and the condensed statements of cash flows for the three months ended March 31, 1996 and 1995 are unaudited. Because of the nature of the Company's operations, the results for interim periods are not necessarily indicative of results to be expected for the year. In the opinion of management, all material adjustments necessary for the fair presentation of interim period results have been included in the interim financial statements.
- (b) Estimated effective annual income tax rates differ from statutory rates, primarily due to the dividends-received deductions and various tax credits.
- (c) Certain amounts have been reclassified to conform with current year presentation.
- (d) In June 1995, the Company announced the closure of sugar production at its McBryde Sugar Company, Limited subsidiary on Kauai. The closure costs of \$8.1 million were recognized in June 1995. Additional discussion of this matter is included in Item 2 of the current Form 10-Q.
- (e) In June 1995, the Company sold the net assets of its container leasing subsidiary, Matson Leasing Company, Inc., for approximately \$361.7 million in cash, and recognized an after-tax gain of \$18 million. Specifically excluded from the sale were long-term debt and U. S. tax obligations of the business. Accordingly, the consolidated financial statements for 1995 have been restated to report separately the operating results and cash flows of the container leasing segment as a discontinued operation.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FIRST QUARTER EVENTS:

OPERATING RESULTS: Net income for the first quarter of 1996 was \$7,191,000, or \$0.16 per share. The net income for the comparable period of 1995 was \$8,560,000, or \$0.19 per share. The 1995 first quarter, however, included \$2,606,000, or \$0.06 per share, from the operations of Matson Leasing Company, Inc., the net assets of which were sold in June 1995 (see note 'e' to the interim condensed financial statements.) Excluding these 1995 earnings, income from continuing operations in the 1996 first quarter rose 21 percent compared with the first quarter of 1995.

PACIFIC ALLIANCE SERVICE: As part of its newly formed alliance with American President Lines, Ltd. (APL), Matson Navigation Company, Inc. (Matson) purchased one vessel from APL in December 1995 and five vessels from APL in January 1996. In February 1996, Matson's Guam-Micronesia service was inaugurated.

FOOD PRODUCTS CONCERNS: Cost control initiatives that began during the second half of 1995 have made a positive contribution to the first quarter 1996 results. Staff reductions and process improvements at the Company's subsidiary, California and Hawaiian Sugar Company, Inc. (C&H), contributed to that business' first quarter operating profit. Improved demand for refined sugar products also contributed favorably to the segment's first quarter results.

In June 1995, the Company began the process of winding down the unprofitable sugar-growing operations at its Kauai plantation. The final sugarcane harvest has begun and is expected to be completed in September 1996. An estimated closure cost of \$8.1 million was recognized in the second quarter of 1995. The principal components of this amount were the write-off of the sugar factory and other sugar-related fixed assets, the write-off of materials and supplies inventories, severance costs, and increases in self-insurance medical and workers' compensation accruals. These charges are partially offset by pension and post-retirement plan curtailment gains. Approximately 200 employees will be laid off during the closure process.

Efforts are continuing to improve the profitability of the Company's sugar-growing operations on Maui. The 1995 yield decline, which is believed to have resulted primarily from water and fertilizer deficiencies, is continuing to impact the 1996 sugarcane harvest. These matters are being addressed, but the impacts will continue to be felt through the current year's production.

LEGISLATION: Late in the first quarter of 1996, the U.S. Congress passed and, in April, the President signed, new agricultural legislation called the Federal Agricultural Improvement and Reform Act. Along with provisions affecting many crops for the next seven years, the new law made changes to the sugar price-support mechanisms. These changes included eliminating market allocation mechanisms, lowering the sugar support by providing for government recourse loans when imports of raw sugar are below a defined threshold and establishing a minimum level of raw sugar imports. Although some of these changes will be beneficial, they fell short of the relief sought by the Company and the cane sugar refining industry.

The administration of sugar legislation is a critical factor affecting raw sugar costs for C&H. Since November 1995, the U.S. Department of Agriculture has raised the sugar import quota three times. The most recent change, on April 1, 1996, added 220,000 tons, increasing the quota to 2,165,000 tons. Actual deliveries will depend on the ability of foreign producers to supply the tonnage. These increases have, however, already resulted in modestly reduced domestic raw sugar prices, as measured by the No. 14 futures price. Although lower raw sugar prices negatively impact sugar growers, the potential for improved sugar refinery margins is very important to the Company's results and to the future of the Hawaii sugar industry, since C&H is the sole purchaser of Hawaii-produced raw sugar.

PROFIT IMPROVEMENT INITIATIVES: Also contributing to the first quarter improvements were the late-1995 staff reductions at the Company's headquarters and its real-estate business, the freezing of executive salaries, the elimination of Company-owned executive automobiles and the 1995 relocation of Matson's customer service operations to Phoenix, Arizona. The planned sale of the Company's airplane has not yet occurred, but it is being marketed actively.

ECONOMIC CONDITIONS: The outlook for Hawaii's economy remains modestly

encouraging, amid forecasts of slow, but steady, growth. Hawaii's visitor industry continues to improve, with visitor arrivals at near all-time highs and hotel occupancy rates up slightly from 1995. Important segments within the construction industry, however, continue to be depressed, holding economic growth down and slowing overall recovery. Automobile purchases are down considerably from previous years, although projections of per capita personal income anticipates small increases for 1996. The Company does not expect the Hawaii economy to provide a significant boost to earnings for 1996.

FINANCIAL CONDITION AND LIQUIDITY

The Company's principal liquid resources, comprised of cash and cash equivalents, trade receivables, sugar inventories and unused lines of credit, less accrued deposits to the Capital Construction Fund (CCF), totaled \$385.4 million at March 31, 1996, a decrease of \$17.9 million from December 31, 1995. The decrease was due primarily to lower amounts available under lines of credit and lower cash balances, partially offset by higher receivables and increased sugar inventories. Accounts receivable increased \$8.4 million, due primarily to the commencement of the previously discussed Guam-Micronesia service. Sugar inventories increased \$7.8 million, due to seasonal production at the Company's Maui plantation, partially offset by a reduction in refined sugar tonnage carried in inventory at C&H. The \$13 million decrease in cash and cash equivalents was primarily the result of first quarter capital expenditures.

Working capital was \$97.1 million at March 31, 1996, an increase of \$12.7 million from the comparable amount at the end of 1995. This increase was due primarily to the previously described increases in receivables and sugar inventories, partially offset by the decline in cash balances. In addition, prepaid and other expenses increased \$8.6 million from December 31, 1995, due primarily to an advance payment for the purchase and transportation of foreign raw sugar to C&H.

RESULTS OF SEGMENT OPERATIONS - FIRST QUARTER 1996 COMPARED WITH THE FIRST QUARTER 1995

OCEAN TRANSPORTATION revenue of \$152.2 million for the first quarter of 1996 was five-percent higher than the 1995 first quarter revenue. Similarly, operating profit of \$17.6 million was three-percent higher than in the first quarter of 1995. These increases were primarily the result of the new Guam-Micronesia service, a rate increase for the Hawaii service, operating improvements and better results for the Pacific Coast Shuttle service, partially offset by lower Hawaii cargo and automobile volumes, and higher fuel costs. Total Hawaii service container volume was seven-percent lower than the container volume in first quarter of 1995, reflecting the continued weaknesses in certain sectors of Hawaii's economy and the start of an eastbound service by a competitor in the second half of 1995. Total shipments of automobiles were 39-percent lower than in the first quarter of 1995.

PROPERTY DEVELOPMENT AND MANAGEMENT - LEASING revenue of \$8.9 million for the first quarter of 1996 was ten-percent higher than the first quarter 1995 revenue and operating profit of \$5.9 million was nine-percent higher the 1995 first quarter amount. These increases were due primarily to the contributions of properties added to the leased property portfolio at midyear in 1995. The additional leased properties included two retail centers on the Mainland (Greeley, Colorado and Reno, Nevada) and a Price-Costco ground lease in Kahului, Maui. Occupancy rates for the Company's mainland United States leased property portfolio averaged 98 percent for the first quarter of 1996, versus 97 percent for the first quarter of 1995. The Company's Hawaii occupancy rates averaged 90 percent, versus 89 percent in the first quarter of 1995.

PROPERTY DEVELOPMENT AND MANAGEMENT - SALES revenue of \$2.2 million in the first quarter of 1996 was about \$2.0 million lower than in the first quarter of 1995. Likewise, the gross margin on property sales for the first quarter of 1996 was about \$1.5 million less than that of the comparable period of 1995.

The mix of property sales in any quarter can be diverse. These sales can include property sold under threat of condemnation, developed residential real-estate, commercial properties, developable subdivision lots and undeveloped land. The sales of undeveloped land and subdivision lots generally provide greater contribution margins than do the sales of developed and commercial property, due to the low historical-cost basis of the Company's Hawaii land. Consequently, property sales revenue trends and the amount of real estate available for sale are not necessarily indicators of future profitability for this segment.

During the first quarter of 1996, there were no major industrial property sales or other large parcel sales, but there were 12 lower-margin residential subdivision sales. First-quarter 1995 sales included three industrial lots and ten residential subdivision lots.

FOOD PRODUCTS revenue of \$95.0 million for the first quarter of 1996 was eight

percent higher than the revenue reported for the comparable period of 1995. The first quarter operating loss of \$888,000 represented a significant reduction from the \$3.8 million operating loss recorded during the first quarter of 1995. Sugar refining results improved considerably, due primarily to increased sales volume, a favorable product sales-mix and cost savings resulting from the late-1995 business restructuring. Hawaii agribusiness results were worse than last year, due primarily to the timing of raw sugar sales.

OTHER ANALYSIS

INTEREST EXPENSE: Reported interest expense for the first quarter of 1996 was \$9.1 million, compared with \$8.5 million for the first quarter of 1995. Current and non-current portions of funded debt and capital lease obligations totaled \$536,409,000 at March 31, 1996, compared with \$700,561,000 a year earlier.

Following the sale of Matson Leasing Company, Inc.'s net assets in 1995, a significant amount of debt was retired, using the proceeds received from the sale. For the first quarter of 1995, approximately \$3,467,000 of interest was included as an operating expense of the container leasing business. This 1995 amount is included, net of taxes, as part of income from discontinued operations. Consequently, the total interest expense of the Company actually declined by 24 percent for the first quarter of 1996 compared with the first quarter of 1995, an amount which closely correlates to the 23 percent reduction in debt levels from March 31, 1995. Average borrowing rates were approximately 6.5 percent and 7 percent, respectively, for the 1996 and 1995 first quarters.

STOCK REPURCHASES: No stock repurchases occurred during the first quarter of 1996.

PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

The Company from time to time may make or may have made certain forward-looking statements, whether orally or in writing, such as forecasts and projections of the Company's future performance or statements of management's plans and objectives. These forward-looking statements may be contained in, among other things, SEC filings such as this Form 10-Q, press releases made by the Company, and oral statements made by the officers of the Company. Except for historical information contained in this Form 10-Q or other written or oral communications, such communications contain forward-looking statements. These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those projected in the statements, including, but not limited to: (1) economic conditions in Hawaii and elsewhere; (2) market demand; (3) competitive factors and pricing pressures in the Company's primary markets; (4) legislative and regulatory environment at the federal, state and local level; (5) changes in, and manner of administration of, the federal sugar program; (6) dependence on raw sugar suppliers and other third-party suppliers; and (7) other risk factors described elsewhere in this Form 10-Q and from time to time in the Company's filings with the Securities and Exchange Commission.

PART II. OTHER INFORMATION

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

- 11. Statement re computation of per share earnings.
- 27. Financial Data Schedule.

(b) Reports on Form 8-K

No reports on Form 8-K were filed during the quarter.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALEXANDER & BALDWIN, INC.

(Registrant)

Date: May 13, 1996

/s/ Glenn R. Rogers

Glenn R. Rogers
Vice President and Chief
Financial Officer

Date: May 13, 1996

/s/ Thomas A. Wellman

Thomas A. Wellman
Controller

EXHIBIT INDEX

11. Statement re computation of per share earnings.
27. Financial Data Schedule.

ALEXANDER & BALDWIN, INC.
 COMPUTATION OF EARNINGS PER SHARE
 FOR THE THREE MONTHS ENDED MARCH 31, 1996 AND 1995
 (In thousands, except per share amounts)

	1996	1995
	-----	-----
Primary Earnings Per Share (a)		
Income from continuing operations	\$7,191	\$5,954
Income from discontinued operations	-	2,606
	-----	-----
Net income	\$7,191	\$8,560
	=====	=====
Average number of shares outstanding	45,305	45,643
Primary earnings per share from	=====	=====
continuing operations	0.16	0.13
Primary earnings per share from		
discontinued operations	-	0.06
	-----	-----
Primary earnings per share	\$0.16	\$0.19
	=====	=====
Fully Diluted Earnings Per Share		
Income from continuing operations	\$7,191	\$5,954
Income from discontinued operations	-	2,606
	-----	-----
Net income	\$7,191	\$8,560
	=====	=====
Average number of shares outstanding	45,305	45,643
Effect of assumed exercise of		
outstanding stock options	59	9
	-----	-----
Average number of shares outstanding		
after assumed exercise of		
outstanding stock options	45,364	45,652
	=====	=====
Fully diluted earnings per share from		
continuing operations	0.16	0.13
Fully diluted earnings per share from		
discontinued operations	-	0.06
	=====	=====
Fully diluted earnings per share	\$0.16	\$0.19
	=====	=====

(a) The computations of primary earnings per share do not include the effects of assumed exercises of employee stock options because such effects were immaterial.

The schedule contains summary financial information extracted from the condensed balance sheet as of March 31, 1996 and the condensed statement of income for the three months ended March 31, 1996 and is qualified in its entirety by reference to such financial statements. Inventory, as classified in this schedule includes amounts classified on the condensed balance sheet as real-estate held for sale.

1,000

	3-MOS	
	DEC-31-1996	
	MAR-31-1996	(206)
		19380
		161272
		6129
		121813
	323280	
		1919413
	803161	
	1794488	
226177		
		396048
0		0
		37137
		608401
1794488		
		253719
	258976	
		211529
		211529
	27313	
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	8810	
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7191		
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	7191	
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