

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934 For the quarterly period ended March 31, 2005

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-565

ALEXANDER & BALDWIN, INC.

(Exact name of registrant as specified in its charter)

Hawaii

99-0032630

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

P. O. Box 3440, Honolulu, Hawaii  
822 Bishop Street, Honolulu, Hawaii

96801  
96813

(Address of principal executive offices)

(Zip Code)

(808) 525-6611

(Registrant's telephone number, including area code)

N/A

(Former name, former address, and former  
fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required  
to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during  
the preceding 12 months (or for such shorter period that the registrant was  
required to file such reports), and (2) has been subject to such filing  
requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as  
defined in Rule 12b-2 of the Exchange Act). Yes  No

Number of shares of common stock outstanding as of March 31, 2005: 43,769,798

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

The condensed consolidated financial statements and notes for the first quarter  
of 2005 are presented below, with comparative figures for the first quarter of  
2004.

ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES  
Condensed Consolidated Statements of Income  
(In millions, except per-share amounts)

|   | Three Months Ended<br>March 31, |          |
|---|---------------------------------|----------|
|   | 2005                            | 2004     |
|   | ----                            | ----     |
| Revenue:                                  |                                 |          |
| Operating revenue                         | \$ 365.8                        | \$ 342.3 |
|   | -----                           | -----    |
| Costs and Expenses:                       |                                 |          |
| Costs of goods sold, services and rentals | 278.7                           | 266.9    |
| Selling, general and administrative       | 32.1                            | 31.1     |
|   | -----                           | -----    |
| Operating costs and expenses              | 310.8                           | 298.0    |
|   | -----                           | -----    |

|   |          |          |
|---|----------|----------|
| Operating Income                              | 55.0     | 44.3     |
| Other Income and (Expense)                    |          |          |
| Equity in income of real estate affiliates    | 1.0      | 0.8      |
| Interest income                               | 0.9      | 0.7      |
| Interest expense                              | (2.8)    | (3.3)    |
|   | -----    | -----    |
| Income Before Taxes                           | 54.1     | 42.5     |
| Income taxes                                  | 20.5     | 15.9     |
|   | -----    | -----    |
| Income From Continuing Operations             | 33.6     | 26.6     |
| Discontinued Operations (net of income taxes) | 4.1      | 0.5      |
|   | -----    | -----    |
| Net Income                                    | \$ 37.7  | \$ 27.1  |
|   | =====    | =====    |
| Basic Earnings Per Share:                     |          |          |
| Continuing operations                         | \$ 0.77  | \$ 0.63  |
| Discontinued operations                       | 0.10     | 0.01     |
|   | -----    | -----    |
| Net income                                    | \$ 0.87  | \$ 0.64  |
|   | =====    | =====    |
| Diluted Earnings Per Share:                   |          |          |
| Continuing operations                         | \$ 0.76  | \$ 0.62  |
| Discontinued operations                       | 0.10     | 0.01     |
|   | -----    | -----    |
| Net income                                    | \$ 0.86  | \$ 0.63  |
|   | =====    | =====    |
| Dividends Per Share                           | \$ 0.225 | \$ 0.225 |
| Average Number of Shares Outstanding          | 43.4     | 42.3     |
| Average Number of Dilutive Shares Outstanding | 44.0     | 42.9     |

See Notes to Condensed Consolidated Financial Statements

ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES  
Industry Segment Data, Net Income  
(In millions)

|   | Three Months Ended<br>March 31, |          |
|---|---------------------------------|----------|
|   | 2005                            | 2004     |
|   | ----                            | ----     |
| Revenue:  |                                 |          |
| Transportation:                                       |                                 |          |
| Ocean transportation                                  | \$ 206.2                        | \$ 196.5 |
| Logistics services                                    | 96.1                            | 74.1     |
| Real Estate:  |                                 |          |
| Leasing   | 21.9                            | 20.8     |
| Sales   | 45.9                            | 40.1     |
| Less amounts reported in discontinued operations      | (25.2)                          | (1.1)    |
| Food Products   | 22.4                            | 13.4     |
| Reconciling Items                                     | (1.5)                           | (1.5)    |
|   | -----                           | -----    |
| Total revenue   | \$ 365.8                        | \$ 342.3 |
|   | =====                           | =====    |
| Operating Profit, Net Income:                         |                                 |          |
| Transportation:                                       |                                 |          |
| Ocean transportation                                  | \$ 29.7                         | \$ 18.6  |
| Logistics services                                    | 3.0                             | 1.0      |
| Real Estate:  |                                 |          |
| Leasing   | 10.7                            | 9.5      |
| Sales   | 16.5                            | 19.0     |
| Less amounts reported in discontinued operations      | (6.7)                           | (0.8)    |
| Food Products   | 9.0                             | 2.6      |
|   | -----                           | -----    |
| Total operating profit                                | 62.2                            | 49.9     |
| Interest Expense                                      | (2.8)                           | (3.3)    |
| General Corporate Expenses                            | (5.3)                           | (4.1)    |
|   | -----                           | -----    |
| Income From Continuing Operations Before Income Taxes | 54.1                            | 42.5     |
| Income Taxes  | (20.5)                          | (15.9)   |
|   | -----                           | -----    |
| Income From Continuing Operations                     | 33.6                            | 26.6     |

|   |         |         |
|---|---------|---------|
| Discontinued Operations (net of income taxes) | 4.1     | 0.5     |
|   | -----   | -----   |
| Net Income                                    | \$ 37.7 | \$ 27.1 |
|   | =====   | =====   |

See Notes to Condensed Consolidated Financial Statements.

ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES  
Condensed Consolidated Balance Sheets  
(In millions)

|   | March 31,<br>2005<br>---- | December 31,<br>2004<br>---- |
|---|---------------------------|------------------------------|
| ASSETS  |                           |                              |
| Current Assets:                                     |                           |                              |
| Cash and cash equivalents                           | \$ 69                     | \$ 42                        |
| Accounts and notes receivable, net                  | 171                       | 181                          |
| Inventories   | 29                        | 15                           |
| Real estate held for sale                           | 9                         | 35                           |
| Deferred income taxes                               | 10                        | 10                           |
| Prepaid expenses and other assets                   | 23                        | 20                           |
| Accrued deposits, net, to Capital Construction Fund | --                        | (15)                         |
|   | -----                     | -----                        |
| Total current assets                                | 311                       | 288                          |
|   | -----                     | -----                        |
| Investments   | 123                       | 111                          |
|   | -----                     | -----                        |
| Real Estate Developments                            | 89                        | 82                           |
|   | -----                     | -----                        |
| Property, at cost                                   | 2,021                     | 1,996                        |
| Less accumulated depreciation and amortization      | 882                       | 863                          |
|   | -----                     | -----                        |
| Property - net                                      | 1,139                     | 1,133                        |
|   | -----                     | -----                        |
| Capital Construction Fund                           | 23                        | 40                           |
|   | -----                     | -----                        |
| Other Assets  | 134                       | 124                          |
|   | -----                     | -----                        |
| Total   | \$ 1,819                  | \$ 1,778                     |
|   | =====                     | =====                        |
| LIABILITIES AND<br>SHAREHOLDERS' EQUITY             |                           |                              |
| Current Liabilities:                                |                           |                              |
| Notes payable and current portion of long-term debt | \$ 25                     | \$ 31                        |
| Accounts payable                                    | 105                       | 115                          |
| Other   | 76                        | 89                           |
|   | -----                     | -----                        |
| Total current liabilities                           | 206                       | 235                          |
|   | -----                     | -----                        |
| Long-term Liabilities:                              |                           |                              |
| Long-term debt                                      | 212                       | 214                          |
| Deferred income taxes                               | 371                       | 339                          |
| Post-retirement benefit obligations                 | 45                        | 45                           |
| Other   | 42                        | 41                           |
|   | -----                     | -----                        |
| Total long-term liabilities                         | 670                       | 639                          |
|   | -----                     | -----                        |
| Commitments and Contingencies                       |                           |                              |
| Shareholders' Equity:                               |                           |                              |
| Capital stock                                       | 35                        | 35                           |
| Additional capital                                  | 167                       | 150                          |
| Deferred compensation                               | (7)                       | (2)                          |
| Accumulated other comprehensive loss                | (9)                       | (9)                          |
| Retained earnings                                   | 768                       | 741                          |
| Cost of treasury stock                              | (11)                      | (11)                         |
|   | -----                     | -----                        |
| Total shareholders' equity                          | 943                       | 904                          |
|   | -----                     | -----                        |
| Total   | \$ 1,819                  | \$ 1,778                     |
|   | =====                     | =====                        |

See Notes to Condensed Consolidated Financial Statements.

ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES  
Condensed Consolidated Statements of Cash Flows  
(In millions)

|   | Three Months Ended<br>March 31, |        |
|---|---------------------------------|--------|
|   | 2005                            | 2004   |
|   | ----                            | ----   |
| Cash Flows from Operating Activities                | \$ 46                           | \$ 50  |
|   | -----                           | -----  |
| Cash Flows from Investing Activities:               |                                 |        |
| Capital expenditures                                | (9)                             | (9)    |
| Proceeds from disposal of property and other assets | 5                               | --     |
| Capital Construction Fund, net                      | 2                               | (1)    |
| Investments, net                                    | (6)                             | (11)   |
|   | -----                           | -----  |
| Net cash used in investing activities               | (8)                             | (21)   |
|   | -----                           | -----  |
| Cash Flows from Financing Activities:               |                                 |        |
| Proceeds from issuances of long-term debt           | --                              | 3      |
| Payments of long-term debt                          | (2)                             | (13)   |
| Payments of short-term debt, net                    | (5)                             | --     |
| Proceeds from issuances of capital stock            | 6                               | 5      |
| Dividends paid                                      | (10)                            | (9)    |
|   | -----                           | -----  |
| Net cash used in financing activities               | (11)                            | (14)   |
|   | -----                           | -----  |
| Net Increase in Cash and Cash Equivalents           | \$ 27                           | \$ 15  |
|   | =====                           | =====  |
| Other Cash Flow Information:                        |                                 |        |
| Interest paid, net of amounts capitalized           | \$ (5)                          | \$ (4) |
| Income taxes paid, net of refunds                   | --                              | (1)    |
| Other Non-cash Information:                         |                                 |        |
| Accrued deposit to Capital Construction Fund, net   | (15)                            | 1      |
| Depreciation expense                                | (20)                            | (19)   |
| Tax-deferred property sales                         | 28                              | --     |
| Tax-deferred property purchases                     | (19)                            | --     |

See Notes to Condensed Consolidated Financial Statements.

Notes to Condensed Consolidated Financial Statements  
(Unaudited)

- (1) The Condensed Consolidated Financial Statements are unaudited. Because of the nature of the Company's operations, the results for interim periods are not necessarily indicative of results to be expected for the year. In the opinion of management, all material adjustments necessary for the fair presentation of interim period results have been included in the interim financial statements.
- (2) The 2005 estimated effective income tax rate of 38 percent is substantially the same as the statutory rate.
- (3) Commitments and Contingencies: Commitments and financial arrangements that are not recorded on the Company's balance sheet at March 31, 2005, other than operating lease obligations, included the following (in millions):

|                                     |     |        |
|-------------------------------------|-----|--------|
| Vessel purchases                    | (a) | \$ 289 |
| Guarantee of Hokua debt             | (b) | \$ 15  |
| Guarantee of HS&TC debt             | (c) | \$ 15  |
| Standby letters of credit           | (d) | \$ 18  |
| Bonds                               | (e) | \$ 14  |
| Benefit plan withdrawal obligations | (f) | \$ 65  |

These amounts are not recorded on the Company's balance sheet and, with the exception of item (a), it is not expected that the Company or its subsidiaries will be called upon to advance funds under these commitments.

- (a) In February 2005, Matson Navigation Company, Inc. ("Matson") entered into an agreement with Kvaerner Philadelphia Shipyard Inc. to purchase two containerships for \$144.4 million each. The first of these two ships is expected to be delivered in May 2005, and the second ship is expected to be delivered in the second quarter of 2006. The purchase of these two ships is expected to be funded with the Capital Construction Fund, operating cash flows and new external borrowings. Payment in full is required upon the delivery of each ship. No obligation is recorded on the financial statements because conditions necessary to record either a liability or an asset have not been met. Information related to the use of the ships in the Guam trade and in the recently announced China service is included in Part II Item 8 of the Company's most recently filed Form 10-K.
- (b) A&B Properties, Inc. ("Properties") has a limited loan guarantee equal to the lesser of \$15 million or 15.5 percent of the outstanding balance of the construction loan for the Hokua condominium project, in which Properties is an investor. The guarantee could be triggered if the purchasers of condominium apartments become entitled to rescind their purchase obligations. This could occur if, for example, the seller breaches covenants contained in its sales contracts or violates the Interstate Land Sales Practices Act, the Hawaii Condominium Act, the Securities Act of 1933 or the Securities Exchange Act of 1934.
- (c) The Company guarantees up to \$15 million of HS&TC's \$30 million revolving credit line. This agreement expires on May 10, 2005, but is expected to be renewed. The HS&TC credit line is used primarily to fund purchases of raw sugar from the Hawaii growers and is fully secured by the inventory, receivables and transportation assets of the cooperative. The amount that may be drawn by HS&TC under the facility is limited to 95 percent of its inventory value plus up to \$15 million of HS&TC's current receivables. The Company's guarantee is limited to the lesser of \$15 million or the actual amounts drawn. Although the amount drawn by HS&TC on its credit line varies, as of March 31, 2005, the amount drawn was \$10 million.
- (d) The Company has arranged for standby letters of credit totaling \$18 million. This includes letters of credit, totaling approximately \$12 million, which enable the Company to qualify as a self-insurer for state and federal workers' compensation liabilities. The amount also includes a \$3 million letter of credit for workers' compensation claims incurred by C&H employees prior to December 24, 1998. The letter of credit is for the benefit of the State of California Department of Industrial Relations ("CDIR"). The Company only would be called upon by the CDIR to honor this letter of credit in the event of C&H's non-payment of workers'

compensation claims or insolvency. The remaining letters of credit, totaling \$3 million, are for routine insurance-related operating matters, principally in the real estate businesses.

- (e) Of the \$14 million in bonds, \$7 million relate to real estate construction projects in Hawaii. These bonds are required by either state or county governments to ensure that certain infrastructure work required as part of real-estate development is completed as required. The Company has the financial ability and intention to complete these improvements. Also included in the total bond amount are \$6 million of customs bonds. The remaining \$1 million of bonds are for transportation-related matters.
- (f) The withdrawal liabilities for multiemployer pension plans, in which Matson is a participant, aggregated approximately \$65 million as of the most recent valuation dates. Management has no present intention of withdrawing from and does not anticipate termination of any of the aforementioned plans.

Contingencies: During the first quarter of 2005, there have been no substantive changes to the two environmental matters, the petition filed with the State of Hawaii Board of Land and Natural Resources or the Citizen Complaint and Petition for a Declaratory Order filed with the State of Hawaii Commission on Water Resource Management. These items are described in Part II, Items 7 and 8, of the Company's 2004 Form 10-K.

The Company and certain subsidiaries are parties to various legal actions and are contingently liable in connection with claims and contracts arising in the normal course of business, the outcome of which, in the opinion of management after consultation with legal counsel, will not have a material adverse effect on the Company's financial position or results of operations.

- (4) Accounting Method for Stock-Based Compensation and Diluted Earnings per Share: As allowed by Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation," and by SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure," the Company has elected to continue to apply the provisions of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees." Accordingly, no compensation cost is recognized in the Company's net income for options granted with exercise prices that are equal to the market values of the underlying common stock on the dates of grant.

Pro forma information regarding net income and earnings per share, using the fair value method and reported below, has been estimated using a Black-Scholes option-pricing model. This model was developed for use in estimating the fair value of traded options which do not have vesting requirements and which are fully transferable. The Company's options have characteristics significantly different from those of traded options. Had compensation cost for the stock options been based on the estimated fair values at grant dates, the Company's pro forma net income and net income per share for the first quarter of 2005 and 2004 would have been as follows (in millions, except per share amounts):

|  | Quarter Ended<br>March 31<br>----- |         |
|--|------------------------------------|---------|
|  | 2005                               | 2004    |
| Net Income:  |                                    |         |
| As reported  | \$ 37.7                            | \$ 27.1 |
| Stock-based compensation expense determined under fair value based method for all awards, net of related tax effects | (0.4)                              | (0.3)   |
|  | -----                              | -----   |
| Pro forma  | \$ 37.3                            | \$ 26.8 |
|  | =====                              | =====   |
| Net Income Per Share:  |                                    |         |
| Basic, as reported   | \$ 0.87                            | \$ 0.64 |
| Basic, pro forma   | \$ 0.86                            | \$ 0.63 |
| Diluted, as reported   | \$ 0.86                            | \$ 0.63 |
| Diluted, pro forma   | \$ 0.85                            | \$ 0.62 |
| Effect on average shares outstanding of assumed exercise of stock options (in millions of shares):                   |                                    |         |
| Average number of shares outstanding   | 43.4                               | 42.3    |
| Effect of assumed exercise of outstanding stock options  | 0.6                                | 0.6     |
|  | -----                              | -----   |
| Average number of shares outstanding after assumed exercise of outstanding stock options                             | 44.0                               | 42.9    |
|  | =====                              | =====   |

The pro forma effects are not necessarily representative of the pro forma effects on future net income or earnings per share, because the number of future shares that may be issued is not known; shares vest over several years, and assumptions used to determine the fair value can vary significantly. Additional information about stock-based compensation is included in Notes 1 and 12 of Item 8 in the Company's most recently filed Form 10-K.

- (5) Accounting for and Classification of Discontinued Operations: As required by Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," the sales of certain income-producing assets are classified as discontinued operations if (i) the operations and cash flows of the assets can be clearly distinguished from the remaining assets of the Company, (ii) the cash flows that are specific to the assets sold have been, or will be, eliminated from the ongoing operations of the Company, (iii) the Company will not have a significant continuing involvement in the operations of the assets sold, and (iv) the amount is considered material. Certain assets that are "held for sale," based on the likelihood and intention of selling the property within 12 months, are also treated as discontinued operations. Depreciation on these assets is discontinued upon reclassification. Sales of land, residential houses, and office condominium units are generally considered inventory and are not included in discontinued operations.

Discontinued operations were as follows (in millions):

|                                      | Quarter Ended<br>March 31 |        |
|--------------------------------------|---------------------------|--------|
|                                      | 2005                      | 2004   |
| Discontinued Operations (net of tax) |                           |        |
| Sales of Assets                      | \$ 3.9                    | \$ 0.3 |
| Leasing Operations                   | 0.2                       | 0.2    |
|                                      | -----                     | -----  |
| Total                                | \$ 4.1                    | \$ 0.5 |
|                                      | =====                     | =====  |

- (6) Other Comprehensive Income for the first quarter of 2005 and 2004 was as follows (in millions):

|                                   | Quarter Ended<br>March 31 |         |
|-----------------------------------|---------------------------|---------|
|                                   | 2005                      | 2004    |
| Net Income                        | \$ 37.7                   | \$ 27.1 |
| Change in Valuation of Derivative | --                        | (0.9)   |
|                                   | -----                     | -----   |
| Other Comprehensive Income        | \$ 37.7                   | \$ 26.2 |
|                                   | =====                     | =====   |

The change in valuation of derivative amount reflects the valuation of an interest rate lock agreement related to a containership purchase by Matson during 2004.

- (7) Pension and Post-retirement Plans: The Company has defined benefit pension plans that cover substantially all non-bargaining unit and certain bargaining unit employees. The Company also has unfunded non-qualified plans that provide benefits in excess of the amounts permitted to be paid under the provisions of the tax law to participants in qualified plans. The assumptions related to discount rates, expected long-term rates of return on invested plan assets, salary increases, age, mortality and health care cost trend rates, along with other factors, are used in determining the assets, liabilities and expenses associated with pension benefits. Management reviews the assumptions annually with its independent actuaries, taking into consideration existing and future economic conditions and the Company's intentions with respect to these plans. Management believes that its assumptions and estimates for 2005 are reasonable. Different assumptions, however, could result in material changes to the assets, obligations and costs associated with benefit plans.

The Components of Net Periodic Benefit Cost for the first quarters of 2005 and 2004 were as follows (in millions):

| Pension Benefits |      | Post-retirement Benefits |      |
|------------------|------|--------------------------|------|
| -----            |      | -----                    |      |
| 2005             | 2004 | 2005                     | 2004 |

|                                    |        |        |        |        |
|------------------------------------|--------|--------|--------|--------|
|                                    | -----  | -----  | -----  | -----  |
| Service Cost                       | \$ 1.6 | \$ 1.0 | \$ 0.2 | \$ 0.1 |
| Interest Cost                      | 4.0    | 2.5    | 0.8    | 0.5    |
| Expected Return on Plan Assets     | (6.1)  | (3.6)  | --     | --     |
| Amortization of Prior Service Cost | 0.1    | 0.1    | --     | --     |
| Amortization of Net (Gain) Loss    | 0.4    | 0.3    | 0.3    | 0.1    |
|                                    | -----  | -----  | -----  | -----  |
| Net Periodic Benefit Cost          | \$ --  | \$ 0.3 | \$ 1.3 | \$ 0.7 |
|                                    | =====  | =====  | =====  | =====  |

The 2005 return on plan assets is expected to be nearly the same as the cost and amortization components resulting in no material pension expense. No contributions to the Company's pension plans are expected to be required during 2005.



ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS  
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following analysis of the consolidated financial condition and results of operations of Alexander & Baldwin, Inc. and its subsidiaries (collectively, the "Company") should be read in conjunction with the condensed consolidated financial statements and related notes thereto included in Item 1 of this Form 10-Q.

FORWARD-LOOKING STATEMENTS

The Company, from time to time, may make or may have made certain forward-looking statements, whether orally or in writing, such as forecasts and projections of the Company's future performance or statements of management's plans and objectives. These statements are "forward-looking" statements as that term is defined in the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may be contained in, among other things, Securities and Exchange Commission ("SEC") filings, such as the Forms 10-K, 10-Q and 8-K, press releases made by the Company, the Company's Internet Web sites (including Web sites of its subsidiaries), and oral statements made by the officers of the Company. Except for historical information contained in these written or oral communications, such communications contain forward-looking statements. These forward-looking statements are not guarantees of future performance, and involve a number of risks and uncertainties that could cause actual results to differ materially from those projected in the statements, including, but not limited to the following factors:

- 1) economic conditions in Hawaii and elsewhere;
- 2) market demand;
- 3) competitive factors, such as the entrance of new competitor capacity in the Hawaii shipping trade, and pricing pressures, principally in the Company's transportation businesses;
- 4) renewal or replacement of significant operating and financial agreements;
- 5) significant fluctuations in fuel prices;
- 6) legislative and regulatory environments at the federal, state and local levels, including, among others, government rate regulations, land use regulations, government administration of the U.S. sugar program, and modifications to or retention of cabotage laws;
- 7) availability of water for irrigation and to support real estate development;
- 8) performance of unconsolidated affiliates and ventures;
- 9) significant fluctuations in raw sugar prices and the ability to sell raw sugar to C&H Sugar Company, Inc. ("C&H");
- 10) vendor and labor relations in Hawaii, the U.S. Pacific Coast, Guam and other locations where the Company has operations;
- 11) risks associated with construction and development activities, including, among others, construction costs, construction defects, labor issues, ability to secure insurance, and land use regulations;
- 12) performance of pension assets;
- 13) acts of nature, including but not limited to, drought, greater than normal rainfall, hurricanes and typhoons;
- 14) resolution of tax issues with the IRS or state tax authorities;
- 15) acts of war and terrorism;
- 16) risks associated with current or future litigation; and
- 17) other risk factors described elsewhere in these communications and from time to time in the Company's filings with the SEC.

CONSOLIDATED REVENUE & NET INCOME

|  | Quarter Ended March 31, |          |        |
|--|-------------------------|----------|--------|
| (dollars in millions)                    | 2005                    | 2004     | Change |
| Revenue                                  | \$ 365.8                | \$ 342.3 | 7%     |
| Cost of goods sold, services and rentals | \$ 278.7                | \$ 266.9 | 4%     |
| Selling, general and administrative      | \$ 32.1                 | \$ 31.1  | 3%     |
| Income taxes                             | \$ 20.5                 | \$ 15.9  | 29%    |
| Net income                               | \$ 37.7                 | \$ 27.1  | 39%    |

Consolidated revenue of \$365.8 million for the first quarter of 2005 increased \$23.5 million, or 7 percent, compared with the first quarter of 2004. This increase was due principally to \$22 million growth in Matson Integrated Logistics revenue, \$9.7 million higher revenue for ocean transportation, \$9

million higher revenue in food products, and \$1.6 million from real estate leasing, partially offset by \$18.8 million in lower revenue from real estate sales (excluding property sales and leasing revenue classified as discontinued operations). The reasons for the revenue growth are described below, by business segment, in the Analysis of Operating Revenue and Profit.

Costs of goods sold, services and rentals of \$278.7 million for the first quarter of 2005 increased \$11.8 million, or 4 percent, compared with the first quarter of 2004 due to higher purchased transportation services of approximately \$18.9 million at the Matson Integrated Logistics business and \$3 million for higher cost of sugar sold due to increased sales tonnage, partially offset by \$9.4 million lower cost of property sales (excluding property sales classified as discontinued operations).

Selling, general and administrative costs for the first quarter of 2005 were \$1 million, or 3 percent, higher than the first quarter of 2004 due to higher professional service fees, incentive and non-qualified plan costs, and salaries and wages.

Income taxes were higher than the first quarter of 2004 due to higher pre-tax income and a higher effective tax rate. The 2005 income tax rate is expected to approximate the Company's statutory rate.

Additional information about the revenue and profits of the Company are provided in the Analysis of Operating Revenue and Profit, below. Because the Company operates in five different segments and three industries, the review of operations, on a segment basis, provides an important perspective on the financial results for the Company.

ANALYSIS OF OPERATING REVENUE AND PROFIT  
Transportation - Ocean Transportation

| Quarter Ended March 31, |          |          |        |
|-------------------------|----------|----------|--------|
| (dollars in millions)   | 2005     | 2004     | Change |
| Revenue                 | \$ 206.2 | \$ 196.5 | 5%     |
| Operating profit        | \$ 29.7  | \$ 18.6  | 60%    |
| Volume (Units)          |          |          |        |
| Hawaii containers       | 41,300   | 39,700   | 4%     |
| Automobiles             | 35,600   | 36,300   | -2%    |
| Guam containers         | 4,000    | 4,500    | -11%   |

Ocean Transportation revenue of \$206.2 million for the first quarter of 2005 was \$9.7 million, or 5 percent, higher than the first quarter of 2004. Of this increase, approximately \$5.8 million was due to improved Hawaii service yields and cargo mix, \$3.9 million was due to higher container volume net of lower auto volume, \$3.3 million was due to increases in the bunker fuel surcharge, \$1.5 million was due to government services and \$1.2 million was due to Guam and Mid-pacific service yield and mix. These increases were partially offset by \$4.9 million of lower vessel charter revenue. Total Hawaii container volume was 4 percent higher than the first quarter of 2004. This reflects the strong and continuing growth in the Hawaii economy.

Operating profit of \$29.7 million was \$11.1 million, or 60 percent, better than the first quarter of 2004. This was primarily the result of \$6.1 million higher equity in earnings of SSA Terminals, LLC ("SSAT"), in which Matson is a minority owner, \$5.8 million from favorable Hawaii service yields and mix, \$1.7 million from higher container volume, \$1.2 million from favorable Guam and Mid-pacific service yield and mix, and \$1.1 million from lower operating overhead expenses. These increases in operating profit were partially offset by higher costs, including: \$1.8 million of purchased transportation services, \$1.6 million in higher vessel operating expenses, and depreciation and \$1.5 million from lower vessel charters. Of the higher SSAT earnings, about half of the amount related to higher volume of containers handled in West Coast terminals and the remainder related to SSAT's January fiscal year-end closing adjustments.

Transportation - Logistics Services

| Quarter Ended March 31, |         |         |        |
|-------------------------|---------|---------|--------|
| (dollars in millions)   | 2005    | 2004    | Change |
| Revenue                 | \$ 96.1 | \$ 74.1 | 30%    |
| Operating profit        | \$ 3.0  | \$ 1.0  | 3.0x   |

Revenue and operating profit growth for the first quarter of 2005 for the

integrated logistics services business was mainly the result of increased customer volume in all business lines. Highway volume increased 30 percent and Intermodal volume increased 7 percent. The increase in highway volume was due to both an acquisition in late 2004 and organic operating growth. This acquisition is discussed in Item 8 (Note 2) of the Company's 2004 Form 10-K. The operating margin for the integrated logistics service business was 3.1 percent for the first quarter of 2005 compared with 1.3 percent for the first quarter of 2004.

The revenue for integrated logistics services includes the total amount billed to customers for transportation services. The primary costs include purchased transportation services. As a result, the operating profit margins for this business are narrower than other A&B businesses. The primary operating profit and investment risk for this business is the quality of receivables, which is monitored closely.

#### Real Estate - Leasing

| Quarter Ended March 31,           |         |         |        |
|-----------------------------------|---------|---------|--------|
| (dollars in millions)             | 2005    | 2004    | Change |
| Revenue                           | \$ 21.9 | \$ 20.8 | 5%     |
| Operating profit                  | \$ 10.7 | \$ 9.5  | 13%    |
| Occupancy Rates:                  |         |         |        |
| Mainland                          | 96%     | 94%     | 2%     |
| Hawaii                            | 90%     | 90%     | --     |
| Leasable Space (million sq. ft.): |         |         |        |
| Mainland                          | 3.4     | 3.7     | -8%    |
| Hawaii                            | 1.7     | 1.7     | --     |

Property leasing revenue for the first quarter of 2005 was 5 percent higher than the amounts reported for the first quarter of 2004. Higher revenue and operating profit were due principally to property acquisitions subsequent to the first quarter of 2004, new leases and lease termination payments received in 2005. The higher occupancy rate for the mainland commercial leasing portfolio was due primarily to a 2004 vacancy at one large warehouse property.

#### Real Estate - Sales

| Quarter Ended March 31, |         |         |        |
|-------------------------|---------|---------|--------|
| (dollars in millions)   | 2005    | 2004    | Change |
| Revenue                 | \$ 45.9 | \$ 40.1 | 14%    |
| Operating profit        | \$ 16.5 | \$ 19.0 | -13%   |

Sales during the first quarter of 2005 included principally one warehouse/distribution complex in Ontario, California, for \$17.8 million, one service center/warehouse complex, consisting of three buildings in San Antonio, Texas, for \$6.3 million, 5.5 office condominium floors for \$5.5 million and seven Maui and Oahu commercial properties for \$7.6 million, one residential development parcel for \$4.5 million and three residential properties for \$3 million.

By comparison, sales during the first quarter of 2004 included the sales of 17 Maui and Oahu commercial inventory properties for \$12.2 million, 7.5 office condominium floors for \$8.8 million, and 23 residential properties for \$18.9 million. Operating profit in 2004 also included \$1 million for the Company's share of earnings in two real estate joint ventures that, combined, reflected the sales of 12 residential units.

The mix of property sales in any year or quarter can be diverse. Sales can include developed residential real estate, commercial properties, developable subdivision lots, undeveloped land, and property sold under threat of condemnation. The sale of undeveloped land and vacant parcels in Hawaii generally provides a greater contribution to earnings than does the sale of developed and commercial property, due to the low historical-cost basis of the Company's Hawaii land. Consequently, property sales revenue trends, cash flows from the sales of real estate and the amount of real estate held for sale on the balance sheets do not necessarily indicate future profitability trends for this segment. Additionally, the operating profit reported in each quarter does not necessarily follow a percentage of sales trends because the cost basis of property sold can differ significantly between transactions. The reporting of property sales is also affected by the classification of certain property sales as discontinued operations.

#### Real Estate - Discontinued Operations

|                                   | Quarter Ended March 31, |        |
|-----------------------------------|-------------------------|--------|
| (dollars in millions, before tax) | 2005                    | 2004   |
| Sales revenue                     | \$ 24.6                 | --     |
| Leasing revenue                   | \$ 0.6                  | \$ 1.1 |
| Sales operating profit            | \$ 6.3                  | \$ 0.4 |
| Leasing operating profit          | \$ 0.4                  | \$ 0.4 |

Discontinued operations for the first quarter of 2005 included the sales of one warehouse/distribution complex in Ontario, California, for \$17.8 million, one service center/warehouse complex, consisting of three buildings in San Antonio, Texas, for \$6.3 million, and the fee interest in a parcel in Maui. There were no sales of property during the first quarter of 2004 that resulted in discontinued operations.

The leasing revenue and operating profit noted above includes the results for properties that were sold through the first quarter of 2005 and the operating results of a Maui office building that the Company intends to sell within the next 12 months. Because the Company regularly sells commercial properties, the amounts reported as continuing and discontinued operations in prior quarters are restated each time a property is designated as discontinued.

#### Food Products

|                       | Quarter Ended March 31, |         |        |
|-----------------------|-------------------------|---------|--------|
| (dollars in millions) | 2005                    | 2004    | Change |
| Revenue               | \$ 22.4                 | \$ 13.4 | 67%    |
| Operating profit      | \$ 9.0                  | \$ 2.6  | 3.5x   |
| Tons sugar produced   | 19,500                  | 11,700  | 67%    |

Food products revenue increased for the first quarter of 2005 compared with 2004 due mainly to \$5.5 million received as part of an agricultural disaster relief program. Sugar sales of \$6 million was \$2.3 million higher than the first quarter of 2004 and power revenue of \$4.1 million was \$1.4 million higher. Sugar sales benefited from 67 percent higher production than in the first quarter of 2004.

Compared with the 2004 first quarter, operating profit benefited from the \$5.5 million disaster relief payment and the \$1.4 million of higher power sales. The higher sugar sales did not contribute meaningfully to operating profit.

Quarterly fluctuations in sales and operating profit are normal for this business due to commodity sugar prices, weather, production and other seasonality factors. The Company's sugar business uses a standard cost system for determining cost of sales. As total-year production and cost estimates change, the standard cost per ton is adjusted to reflect those changes. Periodically, the cost of crop is adjusted to reflect total-year production estimates. Although both quarters were adversely affected by weather, the first quarter of 2005 was less affected than the first quarter of 2004.

#### Outlook for 2005

For ocean transportation, the cargo demand remains good. The previously announced general rate increase and periodic fuel surcharge adjustments are expected to help offset increases in operating costs. Increased competition may, however, put margins under pressure for the remainder of the year. As noted earlier, approximately \$6 million of the first quarter operating profit resulted from the performance of the SSAT. While some of the factors that contributed to this good performance are expected to continue, a majority of the amount is related to year-end adjustments by the venture and is not expected to be repeated.

For logistics services, demand for services remains strong in all business lines. Income is expected to remain strong with improvement in year-over-year comparisons.

Property sales are expected to be higher than 2004, but the timing of income recognition will not be evenly distributed over the year. Residential sales for the Company's Waikiki high-rise that had been expected to close in the second quarter will likely shift to the third quarter. The development pipeline, with expected realization of returns in 2005 and 2006, remains strong.

The Company's property leasing business is expected to produce relatively stable revenue and margins. Property sales and purchases may have a modest impact on operating results.

Continuing low sugar prices and modestly higher production are expected for 2005. Higher energy sales, however, are expected to mostly offset higher fuel and other operating costs that have risen as a result of petroleum prices. The \$5.5 million disaster relief payment received in the first quarter was a one-time benefit.

#### FINANCIAL CONDITION, LIQUIDITY, FINANCING ARRANGEMENTS AND CASH FLOWS

Liquid Resources: The Company's principal liquid resources, comprising cash and cash equivalents, receivables, sugar and coffee inventories and unused lines of credit, less accrued deposits to the Capital Construction Fund ("CCF"), totaled \$689 million at March 31, 2005, an increase of \$56 million from December 31, 2004. The increase was due primarily to \$27 million of higher cash balances, \$14 million of higher sugar and coffee inventory balances, and \$10 million of higher balances available under variable rate debt facilities, partially offset by \$10 million of lower receivable balances. Inventory balances were the result of normal business seasonality. Cash balances were higher than 2004 year-end due to receivable collections, business growth, timing of capital expenditures, and lower short-term debt balances that could be paid down prior to quarter-end.

Balance Sheet: Working capital was \$105 million at March 31, 2005, an increase of \$52 million from the balance carried at the end of 2004. The increase in working capital was due primarily to higher cash balances, lower accrued deposits to the CCF, lower accounts and taxes payable, lower net accrued balances for executive benefits, and lower balances of short-term debt balances and current portion of long-term debt. These factors were partially offset by lower balances of accounts receivable and lower balances of real estate held for sale. Most of the \$69 million cash balance at the end of the first quarter is expected to be used in connection with the purchase, in May 2005, of the first of two containerhips that Matson has contracted to acquire, deposits into the CCF and other asset purchases.

Long-term Debt, including current portion, totaled \$237 million at March 31, 2005 compared with a balance of \$245 million at December 31, 2004. This \$8 million decrease was due to normal debt repayments. The weighted average interest rate for the Company's outstanding borrowings at March 31, 2005 was approximately 5.8 percent.

Cash Flows and Capital Expenditures: Cash Flows from Operating Activities were \$46 million for the first quarter of 2005, compared with \$50 million for the first quarter of 2004. This decrease was the net result of lower gains on the sale of property and real estate and higher income taxes, partially offset by better operating results.

Capital expenditures for both the first quarter of 2005 and 2004 were \$9 million. These expenditures were primarily for routine asset replacements. Tax-deferred transactions are not considered cash transactions for purposes of the Statement of Consolidated Cash Flows since the Company does not actually take control of the cash during the exchange period.

Total-year 2005 capital expenditures are expected to be approximately \$354 million. This includes both committed projects and uncommitted, but planned, projects. Approximately \$237 million of capital expenditures is expected for the transportation businesses (including the purchase of a containerhip), \$103 million is expected for the real-estate business (excluding purchases of property on a tax-deferred basis and investments in new joint ventures), and \$13 million for the food products business.

Tax-Deferred Real Estate Exchanges: Sales - There were five sales and one condemnation of property during the first quarter of 2005, totaling \$28 million, which qualified for potential tax-deferral treatment under the Internal Revenue Code Sections 1031 and 1033. The sales included a warehouse/distribution complex in Ontario, California, one service center/warehouse complex, consisting of three buildings in San Antonio, Texas, one commercial parcel in Waikiki and the fee interest in two parcels in Maui. The proceeds from these sales were immediately available for reinvestment in replacement property. The proceeds from 1031 tax-deferred sales are held in escrow pending future use to purchase new real estate assets.

During the first quarter of 2004, the Company did not record any tax-deferred real-estate sales.

Purchases - The fee simple interest in a leased property in Honolulu was purchased during the first quarter of 2005 using \$19.3 million of proceeds from tax-deferred sales. There were no purchases of property during the first quarter of 2004 that utilized proceeds from tax-deferred sales.

As of March 31, 2005, \$8.6 million of proceeds from tax-deferred sales had not been reinvested. This amount is included in non-current other assets on the condensed balance sheet.

Commitments, Contingencies and Environmental Matters: A description of commitments and contingencies in effect at the end of the first quarter is described in Note (3) to the financial statements of Item 1.

#### OTHER MATTERS

Investments: The Company's joint ventures are described in Item 8 of the Company's most recently filed Form 10-K.

Kukui'ula - During the first quarter of 2005 the Company conveyed the remaining 165 acres of land to the Kukui'ula joint venture. This brings the total land conveyed by the Company, as part of its equity contribution, to 1,000 acres. In April, Kukui'ula introduced its Founders Program, in which 300 non-binding reservations were received for 123 units, comprising three product types. The products comprise 35 half-acre home sites priced between \$1 and \$3.5 million, 17 quarter-acre home sites priced between \$1 and \$2 million and 71 residential units of 1,500 to 3,000 square feet priced between \$1.5 and \$4 million. These property sales are expected to close in late 2006.

Significant Accounting Policies: The Company's significant accounting policies are described in Note 1 of the consolidated financial statements included in Item 8 of the Company's most recently filed Form 10-K.

Critical Accounting Policies and Estimates: The Company's accounting policies are described in Note 1 of the Consolidated Financial Statements included in Item 8 of the Company's most recently filed Form 10-K. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, upon which the Management's Discussion and Analysis is based, requires that Management exercise judgment when making estimates and assumptions about future events that affect the amounts reported in the financial statements and accompanying notes. Future events and their effects cannot be determined with absolute certainty and actual results will, inevitably, differ from those estimates. These differences could be material. The most significant accounting estimates inherent in the preparation of A&B's financial statements were described in Item 7 of the Company's 2004 Form 10-K.

New and Proposed Accounting Standards: In April 2005, the Securities and Exchange Commission ("SEC") deferred the application date of Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment." The standard requires that the cost of awards that are granted, modified or settled should be charged to compensation expense in the Statement of Income. As permitted by the SEC's deferred application of the standard, the Company plans to adopt this standard on January 1, 2006.

Additional information about the impacts of newly issued accounting standards are discussed in Item 8 of the Company's most recently filed Form 10-K.

Economic Conditions: Hawaii's economy continues to grow steadily and at a pace that is sustainable. From the viewpoints of scale and performance, the principal "drivers" of economic growth for the State remain the visitor industry and real estate/construction.

Through February, total visitor days are up 9.9 percent, on the strength of a 9.7 percent increase in visitors arriving on domestic flights and a 14.8% increase on international flights. Supporting the growth of visitors, 13 percent more air seats will be available in the April to June 2005 period than in the same time a year ago.

On a combined basis, total commitments to build (private permits plus government contracts awarded) grew nearly 38 percent in 2004. Though not expected to grow again until 2006 because of the unusually large increase in 2004 government contracts, this represents a sizable level of upcoming activity.

Two primary sources of periodic economic forecasts for the state are the University of Hawaii Economic Research Organization (UHERO) and the state's Department of Business, Economic Development & Tourism (DBEDT). As shown in the following table, these independently prepared projections substantially agree that the economic outlook is favorable for the next few years.

| Indicator (%)        | Source | '03A | '04A | '05F | '06F | '07F | '08F |
|----------------------|--------|------|------|------|------|------|------|
| Visitor Arrivals     | UHERO  | -0.2 | 8.5  | 3.4  | 2.8  | 2.5  | 2.3  |
|                      | DBEDT  | -0.1 | 8.0  | 4.9  | 1.6  | 1.6  | NA   |
| Wage & Salary Jobs   | UHERO  | 1.9  | 2.6  | 1.8  | 1.3  | 1.3  | 1.2  |
|                      | DBEDT  | 1.9  | 2.6  | 2.0  | 1.5  | 1.3  | NA   |
| Real Personal Income | UHERO  | 2.3  | 2.6  | 2.7  | 2.6  | 2.4  | 2.4  |
|                      | DBEDT  | 2.3  | 2.8  | 2.7  | 2.6  | 2.3  | NA   |

Management Changes: The following management changes occurred during 2005.

- o Richard S. Bliss, Matson vice president and Hawaii area manager, retired effective April 1, 2005.
- o Peter W. Burns was promoted to vice president at Matson Terminals Inc. effective April 4, 2005.
- o John F. Gasher, A&B vice president, retired effective January 1, 2005.
- o David I. Haverly was promoted to vice president, asset management at A&B Properties, Inc. effective January 1, 2005.
- o Merle A. K. Kelai, Matson vice president, retired effective

February 1, 2005.

- o Richard B. Stack, Jr. was promoted to vice president, development at A&B Properties, Inc. effective January 1, 2005.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Information concerning market risk is incorporated herein by reference to Item 7A of the Company's Form 10-K for the fiscal year ended December 31, 2004. There has been no material change in the quantitative and qualitative disclosure about market risk since December 31, 2004.

ITEM 4. CONTROLS AND PROCEDURES

- (a) Disclosure Controls and Procedures. The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act.
- (b) Internal Control Over Financial Reporting. There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.



## PART II. OTHER INFORMATION

## ITEM 2. CHANGES IN SECURITIES, USE OF PROCEEDS AND ISSUER PURCHASES OF EQUITY

-----  
SECURITIES  
-----

## Issuer Purchases of Equity Securities

| Period<br>-----  | Total Number of<br>Shares Purchased<br>----- | Average Price<br>Paid per Share<br>----- | Total Number of<br>Shares Purchased as<br>Part of Publicly<br>Announced Plans<br>or Programs<br>----- | Maximum Number<br>of Shares that<br>May Yet Be Purchased<br>Under the Plans<br>or Programs<br>----- |
|------------------|--|--|---|---|
| Jan 1 - 31, 2005 | 8,792 (1)                                    | \$44.10                                  | --  | --  |
| Feb 1 - 28, 2005 | --   | --                                       | --  | --  |
| Mar 1 - 31, 2005 | 4,350 (1)                                    | \$43.98                                  | --  | --  |

(1) Represents shares accepted in satisfaction of the exercise price of stock options or tax withholding obligations upon option exercises.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

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At the Annual Meeting of Shareholders of the Company held on April 28, 2005, the Company's shareholders voted in favor of: (i) the election of ten directors to the Company's Board of Directors, (ii) the ratification of the appointment of Deloitte & Touche LLP as the Company's independent auditors, and (iii) the approval of an amendment to the Alexander & Baldwin, Inc. 1998 Stock Option/Stock Incentive Plan. The number of votes for, against or withheld, as well as the number of abstentions, as to each matter voted upon at the Annual Meeting of Shareholders, were as follows:

| (i) Election of Directors   | For        | Withheld  | Broker Non-Votes |                  |
|---|------------|-----------|------------------|------------------|
| Michael J. Chun   | 40,095,183 | 1,160,348 | 0                |                  |
| W. Allen Doane  | 40,900,014 | 355,517   | 0                |                  |
| Walter A. Dods, Jr.   | 39,665,319 | 1,590,212 | 0                |                  |
| Charles G. King   | 39,859,539 | 1,395,992 | 0                |                  |
| Constance H. Lau  | 40,049,271 | 1,206,260 | 0                |                  |
| Carson R. McKissick   | 40,965,004 | 290,527   | 0                |                  |
| Douglas M. Pasquale   | 41,003,053 | 252,478   | 0                |                  |
| Maryanna G. Shaw  | 40,963,080 | 292,451   | 0                |                  |
| Charles M. Stockholm  | 40,077,504 | 1,178,027 | 0                |                  |
| Jeffrey N. Watanabe   | 40,139,289 | 1,116,242 | 0                |                  |
|   |            |           |                  |                  |
| (ii) Ratification of Appoint-<br>ment of Auditors   | For        | Against   | Abstain          | Broker Non-Votes |
|   | 40,760,131 | 333,549   | 161,851          | 0                |
|   |            |           |                  |                  |
| (iii) Proposal to Approve<br>an Amendment to the<br>1998 Stock Option/Stock<br>Incentive Plan | For        | Against   | Abstain          | Broker Non-Votes |
|   | 31,884,620 | 2,344,108 | 1,100,933        | 5,925,870        |

ITEM 5. OTHER INFORMATION

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On April 28, 2005, at the 2005 Annual Meeting of Shareholders of Alexander & Baldwin, Inc., the shareholders approved an amendment (the "Amendment") to the Alexander & Baldwin, Inc. 1998 Stock Option/Stock Incentive Plan (the "1998 Plan"), which:

1. Increases the number of shares of A&B common stock reserved for issuance under the 1998 Plan by an additional 700,000 shares;
2. Eliminates the 250,000-share limitation on the aggregate number of shares available for issuance through the restricted stock program. Accordingly, shares reserved for issuance under the 1998 Plan may be issued either in the form of option grants or restricted stock grants;
3. Specifically prohibits the repricing of stock options;
4. Specifies minimum vesting periods for restricted stock to no sooner than one-third in each of the first three years since the grant date for time-based awards, and no sooner than one year following the grant date for performance-based awards (certain limited exceptions exist for retirement and change of control situations); and
5. Specifically prohibits any material amendment to the 1998 Plan without shareholder approval.

The foregoing summary of the Amendment is a general description only and is subject to the detailed terms of the Amendment filed herewith as Exhibit 10.b.1.(xiii) and incorporated herein by reference.

ITEM 6. EXHIBITS

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10.b.1.(xiii) Amendment No. 3 to the Alexander & Baldwin, Inc. 1998 Stock Option/Stock Incentive Plan.

31.1 Certification of Chief Executive Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 Certification of Chief Financial Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALEXANDER & BALDWIN, INC.

-----  
(Registrant)

Date: May 2, 2005

/s/ Christopher J. Benjamin

-----  
Christopher J. Benjamin  
Vice President and Chief Financial Officer

Date: May 2, 2005

/s/ Thomas A. Wellman

-----  
Thomas A. Wellman  
Vice President, Controller and Treasurer

EXHIBIT INDEX

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AMENDMENT NO. 3  
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The Alexander & Baldwin, Inc. 1998 Stock Option/Stock Incentive Plan (the "Plan") is hereby amended, effective as of February 24, 2005, as follows:

1. The references to "Compensation and Stock Option Committee" in Paragraph A of Section III ("ADMINISTRATION OF THE PLAN") of Article One of the Plan and in Item Q ("PLAN ADMINISTRATOR") of the Plan's Appendix are hereby replaced with "Compensation Committee."

2. Paragraph B of Section IV ("ELIGIBILITY") of Article One of the Plan is hereby amended in its entirety to read as follows:

"B. The Plan Administrator shall have full authority to determine, (i) with respect to the option grants under the Discretionary Option Grant Program, all terms and conditions thereof to the extent not inconsistent with the express provisions of this Plan, including but not limited to which eligible persons are to receive option grants, the time or times when those option grants are to be made, the number of shares to be covered by each such grant, whether the granted option will have a reload feature, the time or times when each option is to become exercisable, the vesting schedule (if any) applicable to the option shares and the maximum term for which the option is to remain outstanding and (ii) with respect to stock issuances or share right awards under the Stock Issuance Program, all terms and conditions thereof to the extent not inconsistent with the express provisions of this Plan, including but not limited to which eligible persons are to receive stock issuances or share right awards, the time or times when such issuances or share right awards are to be made, the number of shares to be issued to each Participant, the vesting schedule (which in no event, (i) for time-based awards, shall provide for vesting sooner than one-third of the shares in each of the first three years after the grant date, and (ii) for performance-based awards, shall provide for vesting sooner than one year after the grant date, unless otherwise provided herein) applicable to the issued shares and the consideration to be paid for such shares."

3. Paragraph A of Section V ("STOCK SUBJECT TO THE PLAN") of Article One of the Plan is hereby amended in its entirety to read as follows:

"A. The stock issuable under the Plan shall be shares of authorized but unissued or reacquired Common Stock, including shares repurchased by the Corporation on the open market. The maximum number of shares of Common Stock issuable over the term of the Plan shall not exceed 4,700,000 shares. Such share reserve includes the 700,000 share increase authorized by the Board on February 24, 2005, subject to stockholder approval at the 2005 Annual Meeting."

4. Paragraph A.1 of Section I ("OPTION TERMS") of Article Two of the Plan is hereby amended in its entirety to read as follows:

1. The exercise price per share shall be fixed by the Plan Administrator but shall not be less than the Fair Market Value per share of Common Stock on the option grant date. The Plan Administrator shall not reprice any options.

5. Paragraph C.1.a of Section I ("TERMS AND CONDITIONS OF RELOAD OPTIONS") of Article Three of the Plan is hereby amended in its entirety to read as follows:

a. Unless the Plan Administrator specifies otherwise in the instrument evidencing the reload feature, the exercise price per share of the Common Stock purchasable under the Reload Option shall be equal to the Fair Market Value per share of Common Stock on the Reload Grant Date. The Plan Administrator shall have full power and authority under this Article Three to provide in the instrument evidencing the reload feature that the Reload Option shall have an exercise price per share in excess of the Fair Market Value per share of Common Stock on the Reload Grant Date in the event the Fair Market Value per share of Common Stock on such date is not more than one hundred fifty percent (150%) of the exercise price per share in effect at the time under the Original Option. The Plan Administrator shall not reprice any Reload Options.

6. The last sentence of the first paragraph of Section I ("STOCK ISSUANCE TERMS") of Article Four of the Plan is hereby deleted, thereby eliminating the restriction on the maximum number of shares of Common Stock that may be issued under the Stock Issuance Program. Accordingly, the first paragraph of Section I ("STOCK ISSUANCE TERMS") of Article Four of the Plan is hereby amended in its entirety to read as follows:

"Shares of Common Stock may be issued under the Stock Issuance Program through direct and immediate issuances without any intervening option grants. Each such stock issuance, whether or not evidenced by a Stock Issuance Agreement, shall be made in compliance with the terms

specified below. Shares of Common Stock may also be issued under the Stock Issuance Program pursuant to share right awards that entitle the recipients to receive those shares upon the completion of a designated Service period or the attainment of specified performance goals, in compliance with the terms specified below."

7. Paragraph B.1 of Section I ("STOCK ISSUANCE TERMS") of Article Four of the Plan is hereby amended in its entirety to read as follows:

"1. The Plan Administrator may issue shares of Common Stock under the Stock Issuance Program, provided that in no event (i) for time-based awards, shall shares vest sooner than one-third in each of the first three years after the grant date, and (ii) for performance-based awards, shall shares vest sooner than one year, unless otherwise provided herein. Alternatively, the Plan Administrator may issue share right awards under the Stock Issuance Program that shall entitle the recipient to receive a specified number of shares of Common Stock upon the completion of a designated Service period or the attainment of one or more performance goals established by the Plan Administrator, provided that in no event (i) for time-based awards, shall the share right awards vest sooner than one-third in each of the first three years after the grant date, and (ii) for performance-based awards, shall the share right awards vest sooner than one year following the grant date, unless otherwise provided herein. Upon the completion of such Service period or the attainment of such performance goals, fully-vested shares of Common Stock shall be issued in satisfaction of those share right awards."

8. Paragraph B.5 of Section I ("STOCK ISSUANCE TERMS") of Article Four of the Plan is hereby amended in its entirety to read as follows:

"5. Should the Participant cease to remain in Service while holding one or more unvested shares of Common Stock issued under the Stock Issuance Program or should the performance objectives not be attained with respect to one or more such unvested shares of Common Stock, then those shares shall be immediately surrendered to the Corporation for cancellation, and the Participant shall have no further stockholder rights with respect to those shares. The Plan Administrator, however, shall have the discretionary authority to waive the surrender and cancellation of one or more unvested shares of Common Stock (or other assets attributable thereto) that would otherwise occur upon the cessation of the Participant's Service or the non-attainment of the performance objectives applicable to those shares. Such waiver shall result in the immediate vesting of the Participant's interest in the shares of Common Stock as to which the waiver applies, provided that in no event (i) for time-based awards, shall shares vest sooner than one-third in each of the first three years since the grant date, and (ii) for performance-based awards, shall shares vest sooner than one year following the grant date. Such waiver may be effected at any time, whether before the Participant's cessation of Service, or before or after the attainment or non-attainment of the applicable performance objectives. Notwithstanding any provision herein, the Plan Administrator shall have the discretion to vest any unvested shares of Common Stock upon the occurrence of (i) the Participant's normal retirement (age 65) or approved early retirement (age 55 plus 5 years of Service), or (ii) the Participant's termination of Service by reason or Permanent Disability. In the event of Participant's termination of Service by reason of death, any unvested shares of Common Stock shall automatically vest.

9. Paragraph B.6 of Section I ("STOCK ISSUANCE TERMS") of Article Four of the Plan is hereby amended in its entirety to read as follows:

"6. Outstanding share right awards under the Stock Issuance Program shall automatically terminate, and no shares of Common Stock shall actually be issued in satisfaction of those awards, if the Service requirement for such awards is not satisfied or the performance goals established for those awards are not attained. The Plan Administrator, however, shall have the discretionary authority to issue shares of Common Stock in satisfaction of one or more outstanding share right awards as to which the designated Service requirement or performance goals are not satisfied or attained, provided that in no event (i) for time-based awards, shall Plan Administrator issue more shares of Common Stock than would have been issued had there been one-third vesting for each of the first three years since the grant date, and (ii) for performance-based awards, shall Plan Administrator issue more shares of Common Stock than would have been issued had there been vesting after one year following the grant date. Notwithstanding any provision herein, the Plan Administrator shall have the discretion to vest any unvested shares of Common Stock upon the occurrence of (i) the Participant's normal retirement (age 65) or approved early retirement (age 55 plus 5 years of Service), or (ii) the Participant's termination of Service by reason or Permanent Disability. In the event of Participant's termination of Service by reason of death, any unvested shares of Common Stock shall automatically vest."

10. Paragraph C of Section II ("EFFECTIVE DATE AND TERM OF THE PLAN") of Article Five of the Plan is hereby amended in its entirety to read as follows:

"C. No stock options granted under the Plan in respect of the

700,000 share increase authorized by the Board on February 24, 2005 may be exercised in whole or in part, and no shares of Common Stock shall be issued under the Stock Issuance Program on the basis of that share increase, prior to approval of such share increase by the Corporation's stockholders at the 2005 Annual Meeting."

11. Paragraph A of Section III ("AMENDMENT OF THE PLAN") of Article Five of the Plan is hereby amended in its entirety to read as follows:

"A. The Board shall have the power and authority to amend or modify the Plan in any or all respects, subject to shareholder approval for any material amendment to the Plan or as required under applicable law or regulation. However, no such amendment or modification shall adversely affect the rights and obligations with respect to stock options, share right awards or unvested stock issuances at the time outstanding under the Plan unless the Optionee or the Participant consents to such amendment or modification."

12. Except as modified by this Amendment No. 3, all the terms and provisions of the Alexander & Baldwin, Inc. 1998 Stock Option/Stock Incentive Plan shall continue in full force and effect.

13. If shareholder approval of this Amendment No. 3 is not obtained at the 2005 Annual Meeting, this Amendment No. 3 shall terminate in its entirety and be of no force or effect.

IN WITNESS WHEREOF, Alexander & Baldwin, Inc. has caused this Amendment No. 3 to be executed on its behalf by its duly-authorized officers on the date first written above.

ALEXANDER & BALDWIN, INC.

By /s/ Ruthann S. Yamanaka  
Its Vice President

By /s/ Alyson J. Nakamura  
Its Secretary



## CERTIFICATION

I, W. Allen Doane, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Alexander & Baldwin, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By /s/ W. Allen Doane

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W. Allen Doane, President and  
Chief Executive Officer

Date: May 2, 2005

## CERTIFICATION

I, Christopher J. Benjamin, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Alexander & Baldwin, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By /s/ Christopher J. Benjamin

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Christopher J. Benjamin, Vice President  
and Chief Financial Officer

Date: May 2, 2005

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Certification of Chief Executive Officer and  
Chief Financial Officer Pursuant to  
18 U.S.C. Section 1350, As Adopted Pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of Alexander & Baldwin, Inc. (the "Company") for the quarterly period ended March 31, 2005, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), W. Allen Doane, as President and Chief Executive Officer of the Company, and Christopher J. Benjamin, as Vice President and Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to their knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ W. Allen Doane  
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Name: W. Allen Doane  
Title: President and Chief Executive Officer  
Date: May 2, 2005

/s/ Christopher J. Benjamin  
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Name: Christopher J. Benjamin  
Title: Vice President and Chief Financial Officer  
Date: May 2, 2005